EXHIBIT "A"

NEGOTIATED FEE SCHEDULE

These positions/titles are common throughout the profession. Firms using a different nomenclature for the listed positions, but similar in responsibility, shall use those listed below for the purposes of providing hourly rates.

Position/Title	Hourly Rate
Principal (PE registered)	\$310.00 / per hour
Senior Engineer (PE registered)	\$245.00 / per hour
Land Surveyor (PLS registered)	\$200.00 / per hour
Landscape Architect (State Registered)	\$220.00 / per hour
Project Manager	\$250.00 / per hour
Engineer	\$170.00 / per hour
Environmental Scientist	\$180.00 / per hour
Planner	\$150.00 / per hour
Senior Planner	\$215.00 / per hour
Technician	\$125.00 / per hour
Drafter/GIS	\$130.00 / per hour
Field Inspector	\$130.00 / per hour
Staff Assistant	\$105.00 / per hour
Construction Manager	\$195.00 / per hour
Engineer Analyst (EIT)	\$140.00 / per hour