

Sole-Source/Single-Source Justification

It is unlawful for a public servant, with corrupt intent to obtain a benefit for any person or to cause unlawful harm to another, to circumvent a competitive bidding process require rule by using a sole-source contract for commodities or service. Florida Statute, Chapter 838.22

Sole Source Definition:

A source selected for the purchase of goods or service over \$3,000.00 when there are no other sources capable of providing the goods of services except for the one selected.

Single Source Definition:

A source selected for the purchase of goods or service over \$3,000.00 due to the compatibility of equipment, replacement parts, training, warranty, or some other unique purpose e other sources are available.

Sole Source/Single Source purchases of \$50,000 or more require City Commission approval.

General Info	Vendor Info	Goods/Service Info	Authorization
Requesting Dept:	POLICE		Requestor's Name: DIAZ,KAYTEE
Today's Date:	09/16/2024		Requestor's Title: POLICE ADMIN SPECIALIST
Total Amount:	\$7,910,061.92		IT Related Purchase: <input checked="" type="radio"/> Yes <input type="radio"/> No
Description of Product or Service:	Purchase of Axon Officer Safety Plan, Interview Rooms System, and Fleet 3 to enhance accountability, transparency, and efficiency within the Police Department. 10 year contract. Year 1 total cost 1,003,198.02 and the Grant awarded for \$963,000.		
Or if based on usage not to exceed approved budgeted funds:			
Fund:	0161	Account:	6430
		Project Code:	
Initial Contract Term:		to:	
Renewal Terms:		to:	
		to:	

Vendor Name:	Axon Enterprise Inc
Vendor Contact:	Jamie Gorusch
Street Address:	17800 N 85th St
City:	Scottsdale
State:	AZ
Zip:	85255
Email Address:	JGORSUCH@AXON.COM
Phone (TYPE #s ONLY NO DASHES):	(800) 978-2737
Fax (TYPE #s ONLY NO DASHES):	

Please check all statements applicable to the purchase of the particular good/service you are requesting as a sole or single source purchase:

- Sole provider of a licensed or patented good or service.
- Sole provider of items that are compatible with existing equipment, inventory, systems, programs or services.
- Sole provider of goods and services for which the City has established a standard.
- Sole provider of factory-authorized warrant service.
- Sole provider of software maintenance/annual fees on existing software or web-based subscription
- Sole provider of goods or services that will meet the specialized needs of the City or perform the intended function (attach documentation).
- None of the above apply. A detailed explanation and justification for this sole source request is attached.

Product/Service Specifications:

Purchase of Axon officer safety plan, Interview Rooms System, and Fleet 3 to enhance accountability, transparency, and efficiency within the Police Department.

Manufacturer:

AXON

Model No:

Features Requirements:

List the major features/capabilities that are required. What unique design/performance features does this good or provider of the services have that are essential to your requirements? Provide a brief technical explanation as to why these features are essential. Identify the manufacture/model of your existing equipment, if applicable.

PLEASE SEE ATTACHED MEMO

Competing Brands Investigated:

Did you consider other goods or providers of services with similar capabilities? Indicate specific brands/models of competitors' products that were investigated and describe why they do not meet listed Features Requirements. List all contact names and phone numbers for competitors.

Motorola came out with body-worn cameras for law enforcement in 2023 but does not have the ability to integrate with Evidence.com and Tasers. Safe Fleet was considered for our in-car cameras but it would have cost almost a million just to switch to the cloud base service for 5 years and did not include the replacement of all in-car cameras. Safe Fleet does not have license plate readers on their in- cameras and they don't have the ability to integrate with evidence.com.

Brand Name Source:

Is the specific brand/model being recommended for procurement available from more than one source (i.e. more than one dealer or distributor)? If yes, list all ruled out vendors, why they were ruled out, and the contact name and phone numbers of those vendors.

No, they can only be purchased solely through Axon.

Statement of Need:

My department's recommendation for sole source is based upon an objective review of the product/service required and appears to be in the best interest of the City. I know of no interest on my part or personal involvement in any way with this request. No gratuities, favors or compromising action have taken place. Neither has my personal familiarity with p brands, type of equipment, materials or firms been in deciding influence on my request to sole source this purchase when there are other known suppliers to exist. I have attached pertinent documentation showing what market research was conducted to preclude other items from consideration.

Policy:

Sole sources purchases exceeding \$50,000 require City Commission approval. If in one year or over the life of the contract terms combined, the amount exceeds \$50,000, this exec Source shall require City Commission approval. A Notification of Intent to Award a Sole Source/Single Source will be posted electronically for at least 7 business days as per Secti (c), Florida Statute as amended from time to time.

Requestor:

Diaz, Kaytee

Date:

10/07/2024

Department Director:

Hofer, Fred

Date:

09/18/2024

IT Approval:	<input type="text" value="Rupert, Eric P."/>	Date	<input type="text" value="09/19/2024"/>
Procurement Manager:	<input type="text" value="Pensel, Althea"/>	Date:	<input type="text" value="09/30/2024"/>
Finance Director:	<input type="text" value="Lake, Peta-Gay"/>	Date:	<input type="text" value="10/01/2024"/>
City Manager:	<input type="text"/>	Date:	<input type="text"/>
