

Sole-Source/Single-Source Justification

It is unlawful for a public servant, with corrupt intent to obtain a benefit for any person or to cause unlawful harm to another, to circumvent a competitive bidding process require rule by using a sole-source contract for commodities or service. Florida Statute, Chapter 838.22

Sole Source Definition:

A source selected for the purchase of goods or service over \$3,000.00 when there are no other sources capable of providing the goods of services except for the one selected.

Single Source Definition:

A source selected for the purchase of goods or service over \$3,000.00 due to the compatibility of equipment, replacement parts, training, warranty, or some other unique purpose e other sources are available.

Sole Source/Single Source purchases of \$50,000 or more require City Commission approval.

General Info

Vendor Info

Goods/Service Info

Authorization

Requesting Dept: POLICE

Today's Date: 08/22/2024

Total Amount: \$148,500.00

Description of Product or Service:
Flock Safety license plate readers play a critical role in the national crime and safety conversation. This is true especially as communities, businesses, and public safety institutions increasingly rely on technology to drive insights to generate leads, solve crimes and prevent criminal activities. License plate recognition cameras can be placed almost anywhere to capture detailed data about license plates and vehicles used to commit crimes, enabling quick and efficient action. A license plate number is a crucial piece of evidence law enforcement can use to pursue an investigation. A license plate is objective, actionable, and discrete. License plate readers can alert police when a stolen or known suspect vehicle enters a community and can prevent further crime before it happens. License plate readers are programmed to monitor 24/7, have defined searchable data, linked to a nationwide network of other law enforcement agencies, businesses and communities. Overall these cameras provide a great tool for law enforcement and increases their success for solving crimes.

Requestor's Name: DIAZ,KAYTEE

Requestor's Title: POLICE ADMIN SPECIALIST

IT Related Purchase: Yes No

Or if based on usage not to exceed approved budgeted funds:

Fund: 6261 Account: 6430

Project Code:

Initial Contract Term: to:

Renewal Terms: to:

Vendor Name: Flock Safety

Vendor Contact: Steven Johnson

Street Address: 1160 Howell Mill Road North West

City: Atlanta

State: GA

Zip: 30318

Email Address: stephen.johnston@flocksafety.com

Phone (TYPE #s ONLY NO DASHES): (866) 901-1781

Fax (TYPE #s ONLY NO DASHES):

Please check all statements applicable to the purchase of the particular good/service you are requesting as a sole or single source purchase:

- Sole provider of a licensed or patented good or service.
- Sole provider of items that are compatible with existing equipment, inventory, systems, programs or services.
- Sole provider of goods and services for which the City has established a standard.
- Sole provider of factory-authorized warrant service.
- Sole provider of software maintenance/annual fees on existing software or web-based subscription
- Sole provider of goods or services that will meet the specialized needs of the City or perform the intended function (attach documentation).
- None of the above apply. A detailed explanation and justification for this sole source request is attached.

Product/Service Specifications:

Flock Safety license plate readers play a critical role in the national crime and safety conversation. This is true especially as communities, businesses, and public safety institutions increasingly rely on technology to drive insights to generate leads, solve crimes and prevent criminal activities. License plate recognition cameras can be placed almost anywhere to capture detailed data about license plates and vehicles used to commit crimes, enabling quick and efficient action. A license plate number is a crucial piece of evidence law enforcement can use to pursue an investigation. A license plate is objective, actionable, and discrete. License plate readers can alert police when a stolen or known suspect vehicle enters a community and can prevent further crime before it happens. License plate readers are programmed to monitor 24/7, have defined searchable data, linked to a nationwide network of other law enforcement agencies, businesses and communities. Overall these cameras provide a great tool for law enforcement and increases their success for solving crimes.

Manufacturer:

Model No:

Flock Safety

Features Requirements:

List the major features/capabilities that are required. What unique design/performance features does this good or provider of the services have that are essential to your requirements? Provide a brief technical explanation as to why these features are essential. Identify the manufacture/model of your existing equipment, if applicable.

License Plate Readers capable of running 24/7 with night vision, provide real time alerts, detailed search ability, user friendly, low cost, protect privacy, ability to work in conjunction with Axon Fleet 3 in car cameras platform, have a nationwide network, available to local businesses and communities.

Competing Brands Investigated:

Did you consider other goods or providers of services with similar capabilities? Indicate specific brands/models of competitors' products that were investigated and describe why they do not meet listed Features Requirements. List all contact names and phone numbers for competitors.

Please see attachment.

Brand Name Source:

Is the specific brand/model being recommended for procurement available from more than one source (i.e. more than one dealer or distributor)? If yes, list all ruled out vendors, why they were ruled out, and the contact name and phone numbers of those vendors.

No, Flock Safety is the only vendor that sells these LPR cameras.

Statement of Need:

My department's recommendation for sole source is based upon an objective review of the product/service required and appears to be in the best interest of the City. I know of no interest on my part or personal involvement in any way with this request. No gratuities, favors or compromising action have taken place. Neither has my personal familiarity with products, brands, type of equipment, materials or firms been in deciding influence on my request to sole source this purchase when there are other known suppliers to exist. I have attached pertinent documentation showing what market research was conducted to preclude other items from consideration.

Policy:

Sole sources purchases exceeding \$50,000 require City Commission approval. If in one year or over the life of the contract terms combined, the amount exceeds \$50,000, this execution shall require City Commission approval. A Notification of Intent to Award a Sole Source/Single Source will be posted electronically for at least 7 business days as per Section 218.31(1)(c), Florida Statute as amended from time to time.

Requestor:	<input type="text" value="Diaz, Kaytee"/>	Date:	<input type="text" value="10/07/2024"/>
Department Director:	<input type="text" value="Hofer, Fred"/>	Date:	<input type="text" value="08/28/2024"/>
IT Approval:	<input type="text" value="Rupert, Eric P."/>	Date:	<input type="text" value="08/28/2024"/>
Procurement Manager:	<input type="text" value="Jeethan, Linda"/>	Date:	<input type="text" value="09/26/2024"/>
Finance Director:	<input type="text" value="Lake, Peta-Gay"/>	Date:	<input type="text" value="09/26/2024"/>
City Manager:	<input type="text"/>	Date:	<input type="text"/>