

# Planning and Zoning

## APPLICANT INFORMATION

Applicant Name:	<b>Jeffrey S Barker</b>
Address:	4575 San Mellina Dr Coconut Creek 33073
District:	<b>C</b>
Phone Number:	5613053309
Email Address:	jeffbarkeraicp@gmail.com
Applied Date:	2/26/2024 10:59:48 AM
Boards Selected:	Planning and Zoning

BOARD NAME	QUESTION	ANSWER
All	Are you at least 18 years of age and a full-time resident of Coconut Creek?	Y
	<b>How long have you been a full-time resident of Coconut Creek? (Years and/or months):</b> 11 years	
All	Are you at least 18 years of age and a business owner located within the City with a business tax receipt issued by the City for operation at the location?	N
All	Are you a registered voter (elector) in Broward County?	Y
All	Do you hold a public office?	N
All	Are you employed by the City of Coconut Creek?	N
All	Are you a member of a current City Board?	Y
	<b>Currently Serving:</b> Planning and Zoning Ms. Welch	
All	Have you ever served on a City Board?	Y
	<b>Served Prior:</b> Ms. Welch 2018-24	
All	Have you graduated from the City`s Citizen Academy?	N
All	Will you be away from the City for extended periods of time?	N
Planning and Zoning	Do you have experience in Architecture, Construction, Engineering, Environmental Science, Land Use, Land Development, Landscape Architecture, Law, Real Estate, Sustainability, or Urban Planning?	Y
Planning and Zoning	Do you demonstrate or possess a strong and sincere commitment, or possess an outstanding reputation, for civic activity and interest, integrity, and responsibility?	Y

## **JEFFREY S. BARKER, J.D.**

4575 San Mellina Drive  
Coconut Creek, FL 33073

e-mail: jeffbarkeraicp@gmail.com  
phone: (561) 305-3309

### **PROFESSIONAL SUMMARY**

- Knowledgeable and uniquely qualified professional with extensive experience in land planning/entitlement, residential, office, and mixed-use project management, new construction, acquisitions, and contract administration for projects throughout the US and the Caribbean.
- Creative, positive-thinking and open-minded individual possessing outstanding multi-tasking, leadership, and teamwork ability, and an ideal combination of integrity, education, and experience.

### **PROFESSIONAL HISTORY**

May 2022 to Jan 2024

*Boca Raton Custom Homes, Boca Raton, Florida*

**President and Equity Partner** for a boutique, luxury home builder with oversight of all phases of preconstruction, contract administration, design coordination, and construction, including qualifying the company as a Florida Licensed General Contractor.

July 2022 to August 2023

*Dunay, Miskel, and Backman, LLP, Boca Raton, Florida*

**Project Coordinator** for a Land Use law firm providing assistance with municipal entitlement applications, legal research, petitions for lien reductions, and drafting of text amendments.

Jun 2015 to May 2022

*Compson Associates, Inc., Boca Raton, Florida*

**Director of Operations** for a new-project developer with oversight of acquisition, entitlement, design, permitting, and construction operations for a mixed-use medical complex in Palm Beach County, a 170-unit mixed-use high-rise condominium in downtown Boca Raton, and a 226-unit apartment project in Boynton Beach. Oversight of buildouts for the company's retail center and state license qualifier for the company's luxury home building division. Work in excess of \$155mm.

Dec 2013 to May 2015

*PSC Building Group, Inc., Delray Beach, Florida*

**Senior Vice President for Operations and Qualifier** performing owner's rep and contractor services for projects throughout US and Latin America. Recent projects include owner's rep for a \$70mm mixed use Marriott/office project in Costa Rica and a \$5mm oceanfront home in Florida. Previous work included oversight of full-scale apartment rehabilitation in Kentucky, project management for the AG Holley site redevelopment, project oversight for a mixed-use/flex space commercial project in San Jose, Costa Rica, various commercial, single-family and multi-family construction projects.

Jan 2010 to Dec 2013

*CS Bensch, Inc., Fort Lauderdale, Florida*

**Vice President of Construction** for a nationwide general contractor primarily involved with the restoration of distressed multi-family apartment assets. Working directly for the asset managers of banks/lenders, the company completed comprehensive repairs to all aspects of the projects (site and amenity restoration, building/structure repairs, and countless interior unit repairs/upgrades). Work in excess of \$36mm on projects in Alabama, Florida, Georgia, South Carolina, and Washington.

Nov 2004 to Dec 2009

*Sandman Construction LLC and J2M Development, Inc., Deerfield Beach, Florida*

**Owner/President** of a construction company and a land development company involved with project management, owner representation, land development, and acquisition and renovation of residential properties. Experience involved in a wide range of projects, including general contractors for various multi-family and single-family renovations/additions and commercial projects in Palm Beach and Broward Counties, project management for various projects in Costa Rica, oversight of commercial properties and projects in Hollywood, CA, and various consulting projects.

Dec 2003 to Nov 2004

*RAM Development Corporation, Multi-Family Division, Fort Lauderdale, Florida*

**Project Manager** for the condominium conversion of an existing apartment community in Delray Beach, Florida. Primary responsibilities included development of budgets and schedules, negotiating, awarding, and monitoring of contracts for the coordination of all activities relating to individual unit renovations and the construction of new amenities and site improvements, coordination of activities between the Sales staff, Leasing staff and General Contractor. Additional responsibilities relating to other RAM projects included meeting with city officials about ongoing site planning issues, interaction in a team atmosphere for all current and upcoming development projects, and many others.

June 2001 to Oct 2003

*Ocean City Building and Development, Delray Beach, Florida*

**Senior Development Associate** for a land development company. Primary responsibilities in the development sphere were related to planning and design of projects and included land acquisition, due diligence, the processing of text amendments, conditional use and site plan approvals, and coordination of the development team for small and large-scale new development projects, including the Gulfstream Lumber site in Boynton Beach and the Pineapple Grove Village project in Delray Beach. Primary responsibilities in the construction sphere included project management and supervision for a variety of commercial and residential projects including budgeting, scheduling, coordination of subcontractors, maintaining quality control and overseeing the inspection process.

May 2000 to Dec 2003

*Florida Atlantic University, Adjunct Professor* of Economic Principles in the College of Business.

July 1995 to June 2001

*City of Boca Raton, Florida*

**Planner and Zoning Officer** for the City of Boca Raton, Florida. Responsibilities included the processing and review of permitted and conditional land use approvals and amendments, the zoning approval of all commercial and residential building permits, writing of text amendments relating to various planning and zoning issues, and coordinating of FEMA's NFIP. Other primary duties and responsibilities included producing presentations, reviewing applications for design criteria, and presenting variance applications in front of the City Council, CRA, and most of the appointed Boards. The positions provided extensive opportunity for supervision of the licensing, building permit, and code enforcement staff for activities pertaining to planning and zoning.

January to June 1995

*City of Coral Springs, Assistant Planner Trainee* in the Planning and Zoning Division.

## **BOARD EXPERIENCE**

Mar 2018 to Present

**Planning and Zoning Board**, Chairman, City of Coconut Creek

Jan 2020 to April 2020

**Charter Review Board**, City of Coconut Creek  
President

Oct 2013 to Present

**San Mellina Homeowners Association**, Coconut Creek  
President for 8 years.

March 2015 to July 2019

**Hammon Park Homeowners Association**, Lake Worth

Jan 2016 to Jan 2017

**Downtown Boca Raton Advisory Committee**, City of Boca Raton

July 2013 to Jan 2017

**Board of Directors**, CJ Foundation for Children in Need, Boynton Beach  
Charitable foundation with primary function of assisting Autistic children and their families

Jan 2004 to Jul 2013

**Zoning Board of Adjustment**, City of Boca Raton  
Chairman from 2009 to 2013

## **EDUCATION**

**Syracuse University College of Law**, Syracuse, NY, Juris Doctorate, May 2023, 3.43 GPA

- Member Law Review
- Member Travis H.D. Lewin Advocacy Honor Society

**Florida Atlantic University**, Boca Raton, FL Master of Public Administration, Aug 1999, 3.8 GPA

- Member Pi Alpha Alpha Honor Society and top GPA of graduating class for College
- Concentration on Urban and Regional Planning

**Florida Atlantic University**, Boca Raton, FL, Bachelor of Arts in Economics, May 1995, 3.6 GPA

- Concentration of Urban Economics
- Received Milton Redman Award for Excellence in Economic Principles
- Attended **US Air Force Academy**, Colorado Springs, Colorado for four semesters

**Reformed Baptist Seminary**, Sacramento, CA, Master of Theological Studies, Dec 2020, 3.9 GPA

## **MEMBERSHIPS/LICENSES**

Licensed FL General Contractor; Licensed FL Building Contractor; Licensed FL Real Estate Sales Associate; AICP + APA (former).

## **REFERENCES**

*Available upon request*

# Planning and Zoning

## APPLICANT INFORMATION

Applicant Name:	<b>Solomon Briks</b>
Address:	4301 MARTINIQUE CIR M4 Coconut Creek 33066
District:	<b>B</b>
Phone Number:	2037670770
Email Address:	solobrks@gmail.com
Applied Date:	4/3/2024 7:44:33 PM
Boards Selected:	Planning and Zoning

BOARD NAME	QUESTION	ANSWER
All	Are you at least 18 years of age and a full-time resident of Coconut Creek?	Y
	<b>How long have you been a full-time resident of Coconut Creek? (Years and/or months):</b> 3 year and 9 months	
All	Are you at least 18 years of age and a business owner located within the City with a business tax receipt issued by the City for operation at the location?	N
All	Are you a registered voter (elector) in Broward County?	Y
All	Do you hold a public office?	N
All	Are you employed by the City of Coconut Creek?	N
All	Are you a member of a current City Board?	N
All	Have you ever served on a City Board?	N
All	Have you graduated from the City`s Citizen Academy?	N
All	Will you be away from the City for extended periods of time?	N
Planning and Zoning	Do you have experience in Architecture, Construction, Engineering, Environmental Science, Land Use, Land Development, Landscape Architecture, Law, Real Estate, Sustainability, or Urban Planning?	Y
Planning and Zoning	Do you demonstrate or possess a strong and sincere commitment, or possess an outstanding reputation, for civic activity and interest, integrity, and responsibility?	Y

April 3<sup>th</sup>, 2024

Solomon Briks(Sol)  
4301 Martinique Circle  
Apt M4  
Coconut Creek, FL 33066  
203-767-0770 Mobile  
[solobrks@gmail.com](mailto:solobrks@gmail.com)

Bio for appointment to Coconut Creek Planning and Zoning Board

Personal:

Age 74

Married to Lucy Briks

Two children, Jonathan and Julie, graduates of public schools and university, both married, working and living in New York, six grandchildren

Sold home in Fairfield, CT, moved to Wynmoor in 8/2020, full time Florida resident

Work:

Since 1/1981 – 12/2019:

IBM Corporation, Old Orchard Road, Armonk, NY 10504

In various positions related to real estate development and transactions, ranging from office campuses, major downtown high rise buildings, data centers and semiconductor facilities.

Prior to 1981:

Structural Engineer – Amman and Whitney, NYC and Weiskopf and Pickworth, NYC.

Developer/Partner – Spicyn Associates (Multi-family and commercial properties)

Education:

CCNY – Civil Engineering

Baruch College and St. John's University – Business

Civic:

1989 – 2020 - Board of Finance, Fairfield TP&Z, Town Facilities Committee, various building committees, Operation Hope BOD and building committee, Affordable Housing Committee, President Stratfield Improvement Association and Little League Team Manager

Qualifications to apply for the Planning and Zoning Board:

I served two four year terms on the Town of Fairfield Planning and Zoning Commission, which is a townwide elected position. I have extensive experience in office, industrial and data center development and asset management. One of the many properties I worked to improve was the IBM Boca Raton Development Laboratory.

Currently serving on the Wynmoor Long Range Planning Committee, appointed by Jackie Railey, President, Wynmoor Community Council.

# Planning and Zoning

## APPLICANT INFORMATION

Applicant Name:	<b>Alex Escoriaza</b>
Address:	4624 Monarch Way Coconut Creek 33073
District:	<b>D</b>
Phone Number:	9546634025
Email Address:	alex@analytics-cc.com
Applied Date:	4/7/2024 10:20:50 AM
Boards Selected:	Planning and Zoning

BOARD NAME	QUESTION	ANSWER
All	Are you at least 18 years of age and a full-time resident of Coconut Creek?	Y
	<b>How long have you been a full-time resident of Coconut Creek? (Years and/or months): 4</b>	
All	Are you at least 18 years of age and a business owner located within the City with a business tax receipt issued by the City for operation at the location?	Y
	<b>How long have you been a business owner in Coconut Creek? (Years and/or months): 1 year 8 months</b>	
All	Are you a registered voter (elector) in Broward County?	Y
All	Do you hold a public office?	N
All	Are you employed by the City of Coconut Creek?	N
All	Are you a member of a current City Board?	N
All	Have you ever served on a City Board?	N
All	Have you graduated from the City`s Citizen Academy?	N
All	Will you be away from the City for extended periods of time?	N
Planning and Zoning	Do you have experience in Architecture, Construction, Engineering, Environmental Science, Land Use, Land Development, Landscape Architecture, Law, Real Estate, Sustainability, or Urban Planning?	N
Planning and Zoning	Do you demonstrate or possess a strong and sincere commitment, or possess an outstanding reputation, for civic activity and interest, integrity, and responsibility?	Y

# JESUS ALEXANDER ESCORIAZA

Entrepreneur, Analytics Evangelist, Senior Executive, 9-Figure Revenue Growth Actuator

📞 954-663-4025 | 📍 Miami | ✉️ j.alex.esco@gmail.com | 🌐 www.linkedin.com/in/alex-escoriaza/



## EXECUTIVE SUMMARY

Forward-thinking and analytical leader who has piloted organizations to generate \$800MM+ total revenue and 850X efficiency improvements across some of the most complex and competitive ecosystems. Innovative culture builder who has delivered 1,200+ learning hours—to professionals across generational, experiential, cultural strata—laying foundation for agile and sustained excellence. Proven track record leveraging big data, AI, and machine learning to create industry-disrupting tools that drive business stakeholders' goals.

- **Launched own firm to bring analytics maturity to individuals and organizations** through coaching practices and consulting engagements
  - **Modernized network of financial services companies (Debt.com, Debt.ca, Consolidated Credit, Consolidated Credit CA, etc.) through data and analytics** initiatives driving technological and cultural evolution.
  - **Steered creation and execution of OZ Digital Consulting's Analytics & AI strategy as first practice Director. Within 6 months, pitched, onboarded, and catalyzed 7-year efficiency increase for Fortune 500 client** and 99% accuracy via groundbreaking reinsurance intelligence automation tool.
  - **Transformed reseller into SaaS firm, as senior leader of Dynasty. Generated \$500MM+ total revenue and drove efficiency 400X** via Monarch, a revolutionary inventory management, fulfillment, pricing and analytics suite.
- Data-Driven Strategic Leadership
  - Operational Excellence & Growth
  - Six Sigma & Agile Project Management
  - Global Talent Development & Engagement
  - Artificial Intelligence & Machine Learning
  - KPIs Benchmarking & Business Analytics
  - Digital Culture Builder & Transformations
  - Marketing Enabler and Enhancer
  - Industry Agnostic Knowledge Accumulator
  - Strategic Partnerships & Alliances
  - Empathic Servant Leader

## PROFESSIONAL TRAJECTORY

ANALYTICS COACHING AND CONSULTING, Coconut Creek, Florida

2019 - Present

Founder and Owner

- **Coaching:** Engage with individuals and organizations to promote data literacy and analytical maturation
  - ✓ **Bootcamps:** Worked with multiple bootcamps and training organizations in various roles (Instructor, Data Coach, Mentor) in Data Analytics and Data Science programs
  - ✓ **One-on-One:** Develop personal analytics coaching plans for analysts, managers, and executives
- **Consulting:** Engagements across clients include establishing long term Data Strategy, ML based lead scoring, business unit KPI development, and delivering a modern analytics capability (ETL, DW design, deployment, and executive dashboard)
  - ✓ **Retained Services:** On tap strategic analytics advisor for client sponsored by VP of Strategy and CEO
  - ✓ **Project Based Deliverables:** Detected, designed, and developed metrics and KPIs of Automotive Service Claim Business | Modern Analytics Strategy and Tooling using Azure Analytics (ADF, Azure SQL, PowerBI)

DEBT.COM, Plantation, Florida

2021 - 2023

Vice President, Analytics

- **Modernization and Transformation:** Driving cross functional analytics maturation. Overhaul of manual Excel reporting into PowerBI (45+ Reports) across entire org. Data drove 70% growth Year 1 and 100% Year 2.
  - ✓ **Digital Marketing:** Multitouch Attribution capabilities | **Strategic Impact:** \$1M/year cost savings -> ROAS 25%+
  - ✓ **Operational Automation:** 1800+ annual manhours saved across Marketing, Analytics, and Finance teams
- **People Developer and Knowledge Scaler:** Managed and trained junior team members upskilling across analytical toolset – Excel, SQL, PowerBI, ETL processes, Python, presentation skills, and matrixed project management
  - ✓ **Analytics Team Growth:** Encouraged + enforced skill maturation | **Internal Promotions:** 3 within team, 2 inter-dept
  - ✓ **Non-Technical Maturation:** Democratized data capabilities enabling self service

OZ DIGITAL CONSULTING, Miami, Florida

2019 – 2021

Practice Leader, Analytics and AI (Director of Analytics and AI)

- **New Practice Architect, Strategic Leader, 25%+ Portfolio Wallet Share.** Tapped to construct, pilot, and grow new Analytics and AI business line from ground up—as inaugural Director—from envisioning and executing integrated, strategic analytics and AI roadmap, to Fortune 500 business development, groundbreaking IP creation, and operational efficiency acceleration.
  - ✓ **Revenue Share (Y1):** 25%+ (AbbVie, WR Berkeley) | **Internal Efficiency Increase (Y1):** 15%+ (ERP, PM, Demand Planning)

- **Global Ops Management, 700+ Learning Hours Delivered.** Led every aspect of operation, end-to-end, from recruiting, developing, and engaging 20+ FTEs (on-, off-shore), to managing fast-paced delivery of 50+ engagements and elevating CXs across verticals.
  - ✓ **Cross-Sector Project Footprint:** Insurance, Health, Financial Services, Government, Travel & Hospitality
  - ✓ **Talent Development (One-to-One, In-Groups):** Daily & Weekly Scrums, Upskilling, Reskilling, Mentorship, Lunch & Learns
- **7+Year Efficiency Improvement, Fortune 500 Reinsurance Platform (REINmaker).** Conceptualized, built, and led demo—within 3 weeks—of revolutionary intelligent automation POC; onboarded Fortune 500 client, developed fully functional framework.
  - ✓ **Efficiency Improvement:** 7+ Years (Total Time for 1 Employee to Complete vs. Solution) | **Accuracy:** 99%+
  - ✓ **Data Processed:** Unstructured Raw Data; Contracts (Facultative, Treaty) | **Features:** NLP, RPA (UiPath), Interactive Web UX

MIAMI HEAT, Miami, Florida

2019

Director of Revenue Strategy and Analytics

- **\$265MM+ Strategic Leadership.** Recruited to establish a data-driven, multi-year, revenue optimization and business strategy—with an emphasis on largest revenue driver, tickets (~\$70MM per year)—for the Miami Heat’s 9-figure operation.
  - ✓ **Revenue Sources:** Ticketing, Sponsorship, Media Rights, Food & Beverage, Premium Services, Retail
  - ✓ **Regular Season Ticketing (Pre-COVID Projected Growth):** \$100MM+ (Over 3 Years), 40%+ Increase
  - ✓ **Playoff Ticketing Strategy (Pre-COVID Projected Growth):** 50%+ Increase
- **Legacy Infrastructure Modernization.** Instrumental in buildout and expansion of an internal, unified, highly scalable cloud platform—built in Azure in collaboration with Microsoft—encompassing entire data and analytics pipeline.
  - ✓ **Workstreams:** Source Extraction, Logging, Cleansing, Transforming, Modeling, MDM, PowerBI Dashboard Presentation
  - ✓ **Tools:** Azure (SQL, Data Lake, VMs, Data Factory), Dataflows, SSIS, Logic Apps, PowerApps, PowerBI, Python Pand

DYNASTY SPORTS AND ENTERTAINMENT (now LOGITIX), Miami, Florida

2012 – 2019

VP of Data and Technology

2016 – 2019

- **\$500MM+ Revenue Impact.** Promoted for 3rd time in 4 years to own Dynasty’s data and technology innovation vision and strategic direction, from playing vital role in creation and hands-on execution of Dynasty’s business development strategy, to elevating Monarch into an industry-leading inventory management, fulfillment automation, and analytic ticketing tool.
  - ✓ **Revenue Generation (Cumulative):** \$500MM+ | **Geographic Footprint:** 75+ Cities (United States, Canada)
  - ✓ **Inventory Management:** Real-Time, Inter- and Intra-Event
- **Agile Transformation, Operational Excellence.** Shaped and introduced agile culture, which fueled cross-functional convergence across operation, optimized forecasting and KPIs, and accelerated project lifecycle and innovation (2–3-week sprints).
  - ✓ **Team Members (15 Direct/30 Indirect):** Developers, Data Engineers, Data Analysts, Data Scientists, Product Managers
  - ✓ **FTE Locations:** US (South Florida, Southern California, New Jersey), LATAM (Brazil, Argentina), APAC (India)
- **Global Business Development, 50+ Major Presentations.** Instrumental in designing and delivering—alongside CEO and President—sales pitches to business leaders of 50+ event firms and professional sports franchises (NFL, NBA, MLB, NHL, MLS).
  - ✓ **Clients:** MLB (AZ Diamondbacks), NBA (Denver Nuggets), Events (Copa America, CFP Nat’l Championship, Jay Z 4:44 Tour)

VP of Business Affairs

2013 – 2016

- **\$200MM Total Revenue Growth, Business Strategic Leadership.** Elevated to VP of Business Affairs and oversaw virtually every touchpoint of operation; unlocked business value leveraging machine learning, artificial intelligence, and modern statistics.
  - ✓ **Cumulative Revenue Impact (2013 – 2016):** \$200MM+ | **Revenue Growth (YOY):** 100%+
  - ✓ **Pricing Efficiency Improvement (2012 – 2016):** 41,000%+
- **SaaS Business Evolution & Monarch: Leading Ticket Platform.** Conceptualized and developed groundbreaking ticket suite—analytics, pricing, inventory management—Monarch, which transformed strategic direction of firm from reseller into SaaS entity.
  - ✓ **Tools:** MS Stack (C#, .NET, SQL), Angular, PowerBI, Embed, Azure
  - ✓ **Predictive Analytics:** K-Means, Multinomial Logistic Regression for Pricing
- **Cyber Resilience & Market Intelligence Warehousing.** Migrated business infrastructure to a 100% cloud-based business ecosystem, which provided digital continuity, server scalability, and a robust data warehouse that fueled business insights.
  - ✓ **Availability:** 99.999% | **Data Management & Warehousing (\$10B in Data):** ETL, Data Cleaning, Data Scripting, Data Migration

Director of Pricing

2012 – 2013

- **Seed-Level Digital Transformation, Rapid Promotion.** Recruited to chart strategic pricing roadmap, drive implementation, and facilitate data-driven decision making; recognized for transformative impact and business acumen with promotion in 6 months.
  - ✓ **Portfolio Growth:** 600%+, 6 Months | **Total Inventory:** 10K+ Tickets | **Event Type:** Sports, Music, Comedy, Theater
- **4,500%+ Efficiency Improvement, Organizational Excellence.** Elevated Dynasty from ambitious start-up that priced 2 dozen events (daily), to a data-driven organization with proprietary tools that enable 2,000+ informed pricing decisions (daily).
  - ✓ **Pricing Efficiency (4,500%+, 6 Months):** 2,000+ Pricing Changes Daily | **Proprietary Tools:** Mass and Pricing Automation

## EDUCATION

**Master of Science in Predictive Analytics**  
NORTHWESTERN UNIVERSITY, Evanston, IL  
**Bachelor of Science in Engineering, Operations Research and Financial Engineering**  
PRINCETON UNIVERSITY, Princeton, NJ

## SELECTED CERTIFICATIONS

**Microsoft Certified: Azure Fundamentals | Microsoft Certified: Data Scientist Associate**  
MICROSOFT CORPORATION, Redmond, WA  
**Lean Six Sigma Green Belt**  
PROJECT MANAGEMENT INSTITUTE, Newton Square, PA  
**Certified Product Manager**  
THE ASSOCIATION OF INTERNATIONAL PRODUCT MARKETING AND MANAGEMENT, Reno, NV

## THOUGHT LEADERSHIP & MENTORSHIP

*Mentorship and Instructional Programs (200+ Students)*

**Data Analytics**, Careerist  
**Enterprise Data Analytics**, Correlation One  
**Data Science and Data Analytics (Immersive + Flex Students)**, THINKFUL, Miami, FL  
**Data Science and Analytics**, SPRINGBOARD, San Francisco, CA

*Conceptual Footprint*

**Data Analysis and Experimentation | Machine Learning Frameworks: Supervised and Unsupervised Learning**  
**Excel Foundations | Storytelling with Data & Tableau | SQL & Python Foundations**

## SELECTED SKILLS & TECHNICAL EXPERTISE

<b>General:</b>	Teams, Slack, Zoom, Microsoft Dynamics, Microsoft Access, Microsoft PowerPoint, Microsoft Word, Microsoft Excel (VBA, Power Query, Power Pivot)
<b>Project Management:</b>	Jira, Git, Confluence, ProductBoard, Aha
<b>Python:</b>	NumPy, Pandas, Scikit-learn, XGBoost, TensorFlow, Keras, Matplotlib, Seaborn, Plotly, SpaCy, Jupyter
<b>R Language:</b>	Tidyverse, Ggplot, Caret
<b>SQL:</b>	Window Functions, Stored Procs, SQL Server Agent
<b>PowerBI:</b>	DAX, Data Modeling
<b>Microsoft Stack:</b>	C#, .NET, SQL Server
<b>Javascript:</b>	Node, Angular, React
<b>Big Data:</b>	Databricks, Hadoop, Spark, Virtualization, Docker
<b>Databases:</b>	Microsoft SQL Server, MySQL, PostgreSQL, Oracle, SQL Server Integration Services (SSIS), SQL Server Reporting Services (SSRS), SQL Server Analysis Services (SSAS), Essbase
<b>Machine Learning:</b>	Regression (Linear, Logistic), k-means Clustering, Support Vector Machine, Decision Trees, Random Forests, Ensemble Models, Natural Language Processing (NLP), Neural Networks (TensorFlow)
<b>Azure:</b>	SQL DBs, Azure Data Lake, Synapse, Dataflows, VMs, App Service, Functions, Azure Cache for Redis, Logic Apps, PowerApps, Azure Data Factory, Azure ML, Azure Cognitive Services, Azure DevOps, Azure Pipelines, Azure Boards, Azure Repos, Azure Active Directory, Azure CDN, Blob Storage
<b>AWS:</b>	EC2, s3, RDS, Lambda, SageMaker, Athena, Elastic MapReduce (EMR), Redshift, Glue
<b>GCP:</b>	Cloud SQL, BigQuery, Google Data Studio, Google Colab

# Planning and Zoning

## APPLICANT INFORMATION

Applicant Name:	<b>Nancy Fry</b>
Address:	5341 FLAMINGO PL Coconut Creek 33073
District:	<b>D</b>
Phone Number:	9545406317
Email Address:	nancyfryfl@gmail.com
Applied Date:	2/29/2024 10:25:33 PM
Boards Selected:	Planning and Zoning

BOARD NAME	QUESTION	ANSWER
All	Are you at least 18 years of age and a full-time resident of Coconut Creek?	Y
	<b>How long have you been a full-time resident of Coconut Creek? (Years and/or months):</b> almost 3 years	
All	Are you at least 18 years of age and a business owner located within the City with a business tax receipt issued by the City for operation at the location?	N
All	Are you a registered voter (elector) in Broward County?	Y
All	Do you hold a public office?	N
All	Are you employed by the City of Coconut Creek?	N
All	Are you a member of a current City Board?	Y
	<b>Currently Serving:</b> Planning and Zoning Joshua Rydell	
All	Have you ever served on a City Board?	Y
	<b>Served Prior:</b> Joshua Rydell 2023	
All	Have you graduated from the City`s Citizen Academy?	N
All	Will you be away from the City for extended periods of time?	N
Planning and Zoning	Do you have experience in Architecture, Construction, Engineering, Environmental Science, Land Use, Land Development, Landscape Architecture, Law, Real Estate, Sustainability, or Urban Planning?	N
Planning and Zoning	Do you demonstrate or possess a strong and sincere commitment, or possess an outstanding reputation, for civic activity and interest, integrity, and responsibility?	Y

## CONTACT

 **Address**  
5341 Flamingo Pl,  
Coconut Creek, FL 33073

 **Phone**  
954-540-6317

 **Email**  
nancyfryfl@gmail.com

## EDUCATION

2011

### UNIVERSITY OF MIAMI

#### Master of Arts in Arts Presenting

- Teaching Assistant
- Marketing and promotion of original musical LANZA!

2007

### UNIVERSITY OF MIAMI

#### Bachelor of Music

- Major: Music Business & Entertainment Industries
- Minor: Computer Information Systems

## COMMUNITY LEADERSHIP

#### School Advisory Forum

- Chair, Lyons Creek Middle, 2023 - Present
- Chair, Tradewinds Elem., 2023 - Present

#### Coconut Creek Planning & Zoning Board

- Alternate, 2023 - Present

#### Tradewinds Elementary PTA

- Vice President, 2022 - Present

#### Broward County School Board Human Relations Committee

- Chair, 2023 - Present
- Vice Chair, 2022 - 2023

#### Broward County Commission on the Status of Women

- Member, 2022 - Present

#### Broward Young Democrats

- President, 2021 - 2023
- Board Member, 2020
- 2-time Winner - Issue Trailblazer Award

#### Ruth's List Broward

- Executive Board Member, 2022-2023

#### Moms Demand Action

- Florida Elections Lead, 2021-2022
- Florida Communications Lead, 2020-2021
- Broward Legislative Lead, 2020-2021
- Local Group Spokesperson, 2019-2022

#### New Leaders Council

- 2020 Broward Cohort

#### Plantation Democratic Club

- PR/Marketing Committee Chair, 2019-2021
- 2021 Volunteer of the Year

#### Census Complete Count Committee

- City of Plantation, 2019 - 2020

# NANCY FRY

## EXPERIENCE

### CENTER FOR HUMAN CAPITAL INNOVATION

**Analyst** | Remote, Coconut Creek, FL  
November 2022 - Present

- Manage the company social media & e-newsletter
- Facilitate weekly client meetings, set agendas, take & distribute minutes
- Perform research & prepare reports as assigned
- Create, review, and update content for websites, including blogs, scripts, & voiceovers

### RUBATO STRATEGIES

**Founder - Freelance Campaign Consultant** | Broward County, FL  
November 2019 - March 2021, July 2022 - Present

- Experience managing multiple successful local campaigns
- Support field and other organizing efforts for campaigns
- Run & assist with digital campaigning, social media, online events
- Implement communication programs with online content, emails, & press statements
- Aid candidates with fundraising, call time, events, donor tracking
- Sort & analyze data and research for campaign strategy
- Organize volunteers, including outreach, scheduling, training, events

### CITY OF FORT LAUDERDALE, COMMISSION DISTRICT 2

**Chief of Staff to Commissioner Steve Glassman** | Fort Lauderdale, FL  
March 2021 - July 2022

- Represented the district office when the Commissioner was unavailable
- Served constituents and liaised with city staff
- Maintained the Commissioner's calendar & events schedule
- Oversaw all office needs for District 2, including submitting all ethics & finance reports
- Ensured the Commissioner was prepared for all Commission meetings

### BABY K'TAN, LLC

**Customer Service/Marketing Assistant** | Davie, FL  
March 2018 - November 2018

- Managed customer relations via e-mail, phone, social media
- Coordinated donations to & engagement with community organizations
- Researched articles of interest & pitching opportunities for products
- Demonstrated & sold products at consumer trade shows, maintained inventory

### MY GYM CHILDREN'S FITNESS CENTER

**Office Manager** | Orlando, FL  
March 2016 - January 2017

- Oversaw customer accounts, handled customer service issues
- Administered customer relationship manager & internal calendar scheduling
- Updated & edited website, drafted & scheduled e-mail blasts to customers
- Cold-called existing customers & event attendees to upsell events & memberships

### BROWARD CENTER FOR THE PERFORMING ARTS

**Programming Coordinator** | Fort Lauderdale, FL  
August 2008 - November 2012

- Analyzed, modified, and processed all self-presentation & co-promotion contracts
- Organized licenses, artist payments, department expenses
- Supported special events surrounding performances
- Digitized departmental procedures & established the Center's social media profiles
- Served as customer service & administrator for the summer camp program

### ADRIENNE ARSHT CENTER FOR THE PERFORMING ARTS

**Programming Assistant** | Miami, FL  
May 2007 - July 2008

- Promoted from Intern to Assistant to the Programming Manager then to Programming Assistant
- Drafted & routed contracts & budgets
- Trained employees to use database programs Artifax & Tessitura
- Researched performance licenses, copyright law
- Revised departmental templates

## SKILLS

Campaign Management, Fundraising, Advanced Excel, Strategic Communications, Community Organizing, Public Speaking, Event Planning, Database Management, Team Building, Office Administration

# Planning and Zoning

## APPLICANT INFORMATION

Applicant Name:	<b>Liliana Gallego</b>
Address:	4913 NW 50 CT COCONUT CREEK 33073
District:	<b>D</b>
Phone Number:	9543970008
Email Address:	lilianagallego47@yahoo.com
Applied Date:	4/5/2024 12:51:45 PM
Boards Selected:	Planning and Zoning

BOARD NAME	QUESTION	ANSWER
All	Are you at least 18 years of age and a full-time resident of Coconut Creek?	Y
	<b>How long have you been a full-time resident of Coconut Creek? (Years and/or months):</b> 9years,6 months	
All	Are you at least 18 years of age and a business owner located within the City with a business tax receipt issued by the City for operation at the location?	N
All	Are you a registered voter (elector) in Broward County?	Y
All	Do you hold a public office?	N
All	Are you employed by the City of Coconut Creek?	N
All	Are you a member of a current City Board?	N
All	Have you ever served on a City Board?	N
All	Have you graduated from the City`s Citizen Academy?	Y
All	Will you be away from the City for extended periods of time?	N
Planning and Zoning	Do you have experience in Architecture, Construction, Engineering, Environmental Science, Land Use, Land Development, Landscape Architecture, Law, Real Estate, Sustainability, or Urban Planning?	N
Planning and Zoning	Do you demonstrate or possess a strong and sincere commitment, or possess an outstanding reputation, for civic activity and interest, integrity, and responsibility?	Y

# LILIANA GALLEGO

Coconut Creek, Florida - 33073 | 954.397. 0008 | [lilianagallego47@yahoo.com](mailto:lilianagallego47@yahoo.com) |

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## **SALES MANAGER | BUSINESS DEVELOPMENT | ACCOUNT MANAGER**

Sales/Account Manager and Business Development with 15+ years of experience in sales, operations, and distribution, mainly for products requiring technical know-how in the US East Region, Latin America, and Caribbean markets. I have a proven track record of building relationships with key customers, prospecting and qualifying new accounts and negotiating contracts based on data and trends.

Bilingual (English/Spanish) professional, successfully expanded the market share and revenue in different companies, working with distributors and end users across various industries. I have delivered product demonstrations, marketing events, and training sessions to showcase the value and benefits of our solutions.

I am also proficient in using CRM tools like Salesforce to manage and report on sales activity and performance.

I aim to leverage my expertise and passion for technical sales and distribution to help companies achieve their vision of powering the world with innovative and sustainable solutions.

### **Areas of expertise:**

- |                                     |                                |                              |
|-------------------------------------|--------------------------------|------------------------------|
| - Territory Sales-Business Develop. | - New Relationship Building    | -Bilingual English/Spanish   |
| - Lead Generation                   | - Adv. troubleshooting skills  | - Technical Sales            |
| - Forecasting                       | - CRM: Salesforce              | - Batteries knowledge        |
| - Budget Manager                    | - Distributor/Channel Manager  | - Transformers knowledge     |
| - Finance Reporting                 | - Product Training/Trade Shows | - Electrical Market Products |

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## **PROFESIONAL EXPERIENCE**

### ***Regional Sales Manager – Remote - (Florida and Caribbean)***

#### ***Stryten Energy · Alpharetta – GA - 2021 – Present***

***Stryten Energy is a leading provider of stored energy solutions for the transportation, motive, stationary and military sectors***

- Prospect, identify, qualify, and target accounts fitting the account profile
- Manage 5M+ in sales in one year, 40% of the quota with existing accounts and 60% with new accounts.
- Serve as the primary contact to the field by providing personal sales visits, resolving issues, and communicating information regarding assigned accounts
- Act as the liaison between customers and internal teams ensuring client's requirements are met.
- Identify and attract prospective strategic customers and ensure brand consistency as well as negotiate contracts based on the collection and analysis of sales data and trends.

### ***Senior Account Manager – USA territory***

#### ***KSM Electronics, Tamarac, FL - US, 2019 – 2021***

***KSM, now NAI group, designs and manufactures custom harnesses for a variety of industrial applications for construction and agricultural equipment, robotics, aerospace, medical, instrumentation & control markets.***

- Manage KSMs' 8M+ sales account, located in Mexico, balancing the needs of the company and the client's strategic priorities.
- Facilitate and prioritize a high volume of quotes, material pricing, delivery, factory minimums, ECN (Engineering Change Notice), and supplier NCNR information transactions.
- Liaise between customers and cross-functional internal teams to identify needs and successfully deliver product/solutions according to customer needs.
- Work directly with Production, Engineering, Quality, Purchasing, and other corporate teams to drive customer concerns and expectations toward manufacturing solutions.

# LILIANA GALLEGO – PAGE 2

| Coconut Creek, FL 33073 | 954.397.0008 | [lilianagallego47@yahoo.com](mailto:lilianagallego47@yahoo.com) |

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## ***Key Account Manager – USA territory***

### ***PEC North America, Coconut Creek, FL - 2018 - 2019***

***PEC is the worldwide manufacturing leader in cell, module and pack test equipment for advanced batteries, energy storage systems and automated cell finishing lines.***

- Managed portfolio of existing US accounts while simultaneously acquiring new accounts for storage energy solutions company headquartered in Belgium.
- Main point-of-contact for clients, ensuring satisfaction, growing interest, and awareness to expand sales for customers that included NASA, South West Research Institute, General Motors, Army, Energizer Group Holding, N.Y. Best Laboratory, Apple Inc.
- Ensured client understanding of complex technology, held onsite meetings with C-suite executives in existing and potential accounts. Traveled widely throughout the US, demonstrating flexibility and commitment to client satisfaction.

## ***Business Development Support (Contractor position for a relay factory)***

### ***ABB, (Asea Brown Boveri)***

#### ***Coral Springs, FL, 2016 to 2018***

- Worked with a team of 6 Business Development Managers to leverage market trend analysis to improve sales.
- Prepared and analyzed different sales, business, and financial reports, ensuring alignment with monthly budget goals.
- Compile and maintain daily lists of leads, updated customers, and tasks in Salesforce.

## ***Sales and Business Development***

### ***ARTMARK ASSOCIATES/TIBA INTERNATIONA/ AMMO ELECTRIC (Electrical Distributors)***

#### ***Miami – FL - 2006 to 2016***

***Full-service import/export companies specializing in electrical and hardware supplies in Caribbean, Central, and South American markets***

- Generated \$1.5M in sales in <2 years by developing and expanding the company's regional market share, 100% of the quota with new business.
- Exceeded sales goals by developing new solid relationships with customers through consultative and service-oriented sales, including quoting material costs, processing orders, distributing samples, and accurately answering inquiries regarding products.
- Served as subject matter expert for low and medium-voltage electrical products. Working with an essential brand, including 3M, Cooper Wiring Devices, Leviton, Cooper Lighting, Lithonia, Acuity Brands, Eaton, General Cable, Crouse-Hinds, and Thomas & Betts (ABB today)

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## **Education & Certifications**

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Bachelor's Degree in Computer Science - Politécnico Grancolombiano, Bogota, Colombia

The 7 Habits of Highly Effective People Certification, Stephen Covey, Bogota, Colombia

LED's & Energy Efficient lighting solutions workshop - Cooper Lighting, Georgia, US

Low and Medium Voltage Power Distribution Components – Eaton Corporation, Florida, US

Sales Manager Certification - Florida Atlantic University, Florida, US

# Planning and Zoning

## APPLICANT INFORMATION

**This address and phone numbers are EXEMPT.**

Applicant Name:	<b>Cynthia Honick</b>
Address:	<b>EXEMPT EXEMPT</b>
District:	<b>A</b>
Phone Number:	<b>EXEMPT</b>
Alt Phone Number:	<b>EXEMPT</b>
Specific Exemption:	I am and have been a prosecutor for 12 years and therefore the information is exempt under 119.071-4 d 2.f.
Email Address:	cynthiahonick@gmail.com
Applied Date:	3/7/2024 2:02:36 PM
Boards Selected:	Parks and Recreation Advisory Planning and Zoning

BOARD NAME	QUESTION	ANSWER
All	Are you at least 18 years of age and a full-time resident of Coconut Creek?	Y
	<b>How long have you been a full-time resident of Coconut Creek? (Years and/or months): 10</b>	
All	Are you at least 18 years of age and a business owner located within the City with a business tax receipt issued by the City for operation at the location?	N
All	Are you a registered voter (elector) in Broward County?	Y
All	Do you hold a public office?	N
All	Are you employed by the City of Coconut Creek?	N
All	Are you a member of a current City Board?	N
All	Have you ever served on a City Board?	N
All	Have you graduated from the City `s Citizen Academy?	Y
All	Will you be away from the City for extended periods of time?	N
Parks and Recreation Advisory	Are you currently or have you engaged in a community athletic league, a community center recreation program, a park program, or in any of the Parks and Recreation `s special events, volunteer activities, or fitness membership?	Y
Parks and Recreation Advisory	Do you have an expressed interest in recreation, athletics, fitness, parks and special events with an articulated understanding of the value of the activity?	Y
Parks and Recreation Advisory	Do you have experience in: Fitness, Health, Athletics, Recreation, Parks, Special Event Planning, Landscape Architecture, Biology, Climate Change, Education, Engineering, Environmental Science, Forestry, Gardening, Geology, Horticulture, Sustainability, or Urban Planning?	Y
Planning and Zoning	Do you have experience in Architecture, Construction, Engineering, Environmental Science, Land Use, Land Development, Landscape Architecture, Law, Real Estate, Sustainability, or Urban Planning?	Y
Planning and Zoning  Parks and Recreation Advisory	Do you demonstrate or possess a strong and sincere commitment, or possess an outstanding reputation, for civic activity and interest, integrity, and responsibility?	Y

# CYNTHIA M. HONICK

██████████ · [CYNTHIAHONICK@GMAIL.COM](mailto:CYNTHIAHONICK@GMAIL.COM)

**SEASONED COMPLEX LITIGATION ATTORNEY WITH OVER 12 YEARS OF EXPERIENCE, SPECIALIZING IN INVESTIGATIONS, COMPLIANCE, ANTI-MONEY LAUNDERING, FRAUD AND CORRUPTION CASES**

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## PROFESSIONAL EXPERIENCE

### **Office of Statewide Prosecution, Office of the Attorney General, Florida**

*Senior Assistant Statewide Prosecutor, December 2016 to Present*

- Actively and closely manage multi-jurisdictional complex criminal investigations regarding various enterprises with Local, State, and Federal Law Enforcement agencies, with focus on white-collar crimes (such as complex fraud, money laundering, and corruption), counter terrorism, and pharmaceutical drug diversion, and ultimately serve as lead prosecutor if charges are filed.
- Represent the State of Florida in complex litigation and trials, notably including charges of: Racketeering and Conspiracy, Organized Scheme to Defraud, Money Laundering, Drug Trafficking and Conspiracy thereof.
- Responsible for high-volume caseload filed in several jurisdictions including Broward, Miami-Dade and Monroe counties.
- Negotiate with opposing counsel at various stages of criminal cases, including plea agreements, civil forfeitures and terms of pretrial release.
- Advocate for victims of criminal enterprises and educate victims in the legal process and case status.
- Draft and review motions and written responses, prepare and review discovery (including e-discovery platforms), contract and meet with various case experts, and learn case-specific intricacies, examples of which include banking and investment regulations, examine contracts for potential fraud, pharmaceutical regulations on both state and federal level and ultimately present the case to a judge and/or jury.
- Lead meetings with various agencies, advise as to general compliance with applicable regulations, rules and laws, make recommendations regarding direction of the investigation or case.
- Confer with investigators and supervisors on legal strategy, including motion practice, depositions, trial strategy, and sentencing recommendations.
- Assist law enforcement investigative efforts including applications for wiretaps, mobile tracking devices, cell site location information, bank account seizures, and search and arrest warrants.

### **Office of the State Attorney, Seventeenth Judicial Circuit, Fort Lauderdale, Florida**

*Assistant State Attorney, January 2012 to December 2016*

- Independently managed caseload of 300-500 felony cases in criminal circuit court handling 1<sup>st</sup> Degree Felonies.
- Prosecuted 50 jury trials as first or second chair in felony, misdemeanor, and traffic charges.
- Lead attorney in Masked Robbery, Burglary of a Dwelling with Battery and Trafficking in Hydromorphone trials.
- Organized, prepared, and argued hundreds of bench trials and dispositive motions.
- Supervised division attorneys in their respective caseloads.
- Researched legal issues and submitted legal memorandums to supervising attorneys and members of the judiciary.
- Conducted numerous depositions of professional and lay witnesses.

### **Miami Dade Office of the State Attorney, Eleventh Judicial Circuit, County Division, Miami, Florida**

*Certified Legal Intern, January 2011 to April 2011*

- Prepared Discovery production and review of materials for hundreds of criminal cases.
- Negotiated resolutions to cases resulting in plea agreements with opposing counsel.
- Organized, prepared, and argued motions and represented the State in bench trials.
- Participated in several jury trials at various stages.

### **STV Incorporated, New York, New York**

*Intern, June 2010 to July 2010; June 2009 to July 2009*

- Assisted Senior Vice President and General Counsel with preparation of court documents including motions for summary judgment, motion for dismissal, and discovery responses.
- Conducted comprehensive evaluations and analyses of state laws pertaining to anti-indemnity clauses and post-employment regulation.
- Researched and drafted memoranda on design and construction law, and international expansion.

# CYNTHIA M. HONICK

██████████ · [CYNTHIAHONICK@GMAIL.COM](mailto:CYNTHIAHONICK@GMAIL.COM)

**SEASONED COMPLEX LITIGATION ATTORNEY WITH OVER 12 YEARS OF EXPERIENCE, SPECIALIZING IN INVESTIGATIONS, COMPLIANCE, ANTI-MONEY LAUNDERING, FRAUD AND CORRUPTION CASES**

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## BAR MEMBERSHIP

*Admitted to The Florida Bar, September 2011*

## AWARDS

Awarded 2019 Prosecutor of the Year by the Florida Fish and Wildlife Conservation Commission

## SPECIAL TRAINING

The Psychology of CyberCrime Training, Facebook for Law Enforcement Training, Red Rock Counter Terrorism Training, Florida Prosecuting Attorneys Association Summer Conferences 2018 and 2019, PPD Conference (Gainesville Florida, 2013)

## EDUCATION

**University of Miami School of Law**, Coral Gables, Florida  
*Juris Doctor*, May 2011

### Activities

Kaplan PMBR, *Head Student Representative*, Phi Alpha Delta, *Student Ambassador*, H.O.P.E. (Helping Others through Pro Bono Efforts), Books and Buddies

**Florida Atlantic University, Harriet L. Wilkes Honors College**, Jupiter, Florida  
*Bachelor of Arts in Liberal Arts & Sciences with Honors*, May 2008  
Concentrations in *Anthropology* and *Law and Society*

### Thesis

“A Comparative Analysis of the French and American Judicial Systems and the Cultural Effects of Judicial Decisions”

## LANGUAGES

- Native/Fluent in French
- Proficient understanding of Spanish

# Planning and Zoning

## APPLICANT INFORMATION

Applicant Name:	<b>Corinne Lajoie</b>
Address:	3714 PEBBLEBROOK MNR Coconut Creek 33073
District:	<b>C</b>
Phone Number:	9546515016
Email Address:	corichurch.lajoie@gmail.com
Applied Date:	3/7/2024 1:47:04 PM
Boards Selected:	Planning and Zoning

BOARD NAME	QUESTION	ANSWER
All	Are you at least 18 years of age and a full-time resident of Coconut Creek?	Y
	<b>How long have you been a full-time resident of Coconut Creek? (Years and/or months):</b> 19 years	
All	Are you at least 18 years of age and a business owner located within the City with a business tax receipt issued by the City for operation at the location?	N
All	Are you a registered voter (elector) in Broward County?	Y
All	Do you hold a public office?	N
All	Are you employed by the City of Coconut Creek?	N
All	Are you a member of a current City Board?	N
All	Have you ever served on a City Board?	Y
	<b>Served Prior:</b> Joshua Rydell 6 months	
All	Have you graduated from the City`s Citizen Academy?	N
All	Will you be away from the City for extended periods of time?	N
Planning and Zoning	Do you have experience in Architecture, Construction, Engineering, Environmental Science, Land Use, Land Development, Landscape Architecture, Law, Real Estate, Sustainability, or Urban Planning?	Y
Planning and Zoning	Do you demonstrate or possess a strong and sincere commitment, or possess an outstanding reputation, for civic activity and interest, integrity, and responsibility?	Y

**CORINNE LAJOIE, AICP**  
35714 Pebblebrook Manor, Coconut Creek, FL 33073  
[Corichurch.lajoie@gmail.com](mailto:Corichurch.lajoie@gmail.com)  
(954) 651-5016

## **PROFESSIONAL EXPERIENCE**

May 2020 – Present

### Community Development Deputy Director, City of Dania Beach, Florida

- Performs human resource management functions, e.g., interview, selection, hiring, disciplinary action, recommending promotion, performance evaluations.
- Assists with administering the City's code and parking enforcement, permitting, building, development, planning and zoning in compliance with all applicable ordinances, codes, laws, and regulatory standards applicable to the work.
- Oversees the preparation and administration of the department's annual operations budget; ensures adherence to and compliance with established budgetary parameters.
- Develops and recommends operating policies and procedures to ensure regulatory compliance, improve operational performance, and efficiency administer budgeted funds.
- Prepares reviews and edits agenda item reports for City Commission Meetings.
- Represents the department, Director and City in meetings, conferences, and professional association forums as directed.
- Participates in comprehensive review and evaluation of the City's engineering, permitting, building, development, planning and zoning functions; provides recommendations for improving efficiency and systems for future service needs.
- Conducts research and other special projects as requested by the Director to meet the needs of the City's growth and development initiatives.
- Communicates with co-workers, management, citizens, and others in a courteous and professional manner.
- Receives and responds to inquiries and concerns from the public, local business, and regulatory agencies; researches and provides response and resolution accordingly.
- Manages contracts for services agreements with consultants and contractual employees.
- Assists in preparation of plans, specifications, selection criteria, competency of contractors.
- Participates in various development review and pre-development meetings to provide information and guidance applicable to the City's engineering and community development goals, objectives, and initiatives.
- Oversees IT support for the Department.
- Participates in coordination and activities involving applicable intergovernmental agencies.
- Participates in the management of the City's capital improvement projects within public right-of-way and any other capital improvement projects.
- Act as Director during the absence of the Community Development Director.
- Created a public art programs for the city which included a public art impact fee
- Administered the creation of the city's public art plan by a consultant.
- Managed the public art consultant hired to administer the city's public art program.
- Assisted in the creation and facilitation of the city's Public Art Advisor Board.

October 2015 – May 2020

### Planning and Zoning Manager, City of Dania Beach, Florida

- Served as Acting Community Development Director, overseeing the Planning Division, Building Division and Code Compliance in the Directors absence

- Coordinated and processed development entitlements and permit review for Dania Pointe, an \$800 million mixed use development including 102 acres, featuring 1 million square feet of retail, restaurants and Class A offices, hotels, 1,000 residential units and public event space
- Review and analysis Request for Proposals for various City projects
- Prepare and process Future Land Use amendment requests
- Chair the City's Green Advisory Board
- Coordinate site plan development with Broward County Aviation Department
- Manage review and permitting of vacation rentals
- Collaborate with the City's Community Redevelopment Agency regarding ongoing redevelopment opportunities
- Serves as the municipal representative at the Staff Working Group which implements the Broward County School Interlocal Agreement between the School Board, Broward County and Broward County Municipalities
- Prepared multiple, City initiated, zoning text amendments
- Prepare and present staff reports to the Planning and Zoning Board, Local Planning Agency, and City Commission monthly
- Review, comment, and process site plan developments
- Chair the City's Development Review Committee's monthly meeting with representatives from various department and developers
- Oversee consultants providing professional services to the department.

February 2002 – October 2015

Principal Planner, City of Dania Beach, Florida

- Served as Interim Community Development Director, overseeing the Planning Division, Building Division, and Code Enforcement for a period of 18 months
- Served as the municipal representative at the Staff Working Group which implements the Broward County School Interlocal Agreement between the School Board, Broward County and Broward County Municipalities
- Prepared multiple, City initiated, zoning text amendments
- Prepared and present staff reports to the Planning and Zoning Board, Local Planning Agency and City Commission on a monthly basis
- Created a historic preservation web page for the city's website
- Created a historic mark and plaque program
- Prepared award nominations for city-initiated projects
- Routinely prepared press releases to local newspaper regarding department activities
- Reviewed, commented, and processed site plan developments
- Chaired the City's Development Review Committee's monthly meeting with representatives from various department and developers.
- Oversaw an entire rewrite of the City's Land Development Code, unifying three separate sets of regulations into one unified document
- Oversaw consultants providing professional services to the department.
- Administered the sunset provision for pole signs in the City.
- Attended to the Zoning Counter to answer questions of residents and contractors

January 2000 – February 2002

Development Review Coordinator, City of Hollywood, Florida

- Rewrote code of ordinance requirements for the development review process in close coordination with the City Attorney's Office.
- Supervised four (4) planning staff personnel

- Chaired and coordinated the Technical Advisory Committee made up of staff from various departments who met bi-weekly with developers to review site plan applications
- Prepared and presented staff reports to the Board of Adjustment, Historic Preservation Board, Planning and Zoning Board and City Commission
- Reviewed, commented, and processed site plan developments
- Chaired the Infrastructure Committee of the City-Wide Master Planning process that involved intense community interaction and outreach.

September 1998 – January 2000

Associate Planner, City of Hollywood, Florida

- Reviewed building permits for compliance with zoning code
- Prepared and presented staff report to the Board of Adjustments
- Served as Planner-of-the-Day providing assistant to the public
- Prepared letters in response to written zoning questions

June 1998 – September 1998

Planning Intern, The Corradino Group, Doral Florida

- Assisted in contract work with the State of Florida accounting transportation assistance provided through a grant to social service organizations.
- Assisted in data collection for a traffic master plan for the Miami Beach.

January 1998 – June 1998

Zoning Technician, City of West Palm Beach, Florida

- Reviewed building permits for compliance with city zoning code.
- Performed field inspections
- Prepared and presented staff reports to Board of Adjustments

June 1997 – January 1998

Planning Intern, City of West Palm Beach, Florida

- Conducted historic preservation structural inventory
- Assisted in preparation of EAR based Comprehensive Plan amendments.

## **EDUCATION**

Masters on Urban and Region Planning from Florida Atlantic University, August 2000.

Bachelor of Science in Social Sciences from Florida State University, April 1997.

## **MEMBERSHIPS**

American Planning Association

American Institute of Certified Planners

Florida Planning and Zoning Association

APA Broward Chapter At Large Board Member

# Planning and Zoning

## APPLICANT INFORMATION

Applicant Name:	<b>Colleen LaPlant</b>
Address:	6153 NW 45 AVE Coconut Creek 33073
District:	<b>E</b>
Phone Number:	9546754104
Email Address:	claplant@beckerlawyers.com
Applied Date:	2/29/2024 6:47:08 AM
Boards Selected:	Planning and Zoning

BOARD NAME	QUESTION	ANSWER
All	Are you at least 18 years of age and a full-time resident of Coconut Creek?	Y
	<b>How long have you been a full-time resident of Coconut Creek? (Years and/or months):</b> 31 years	
All	Are you at least 18 years of age and a business owner located within the City with a business tax receipt issued by the City for operation at the location?	Y
All	Are you a registered voter (elector) in Broward County?	Y
All	Do you hold a public office?	N
All	Are you employed by the City of Coconut Creek?	N
All	Are you a member of a current City Board?	Y
	<b>Currently Serving:</b> Planning and Zoning Mayor Josh Rydell	
All	Have you ever served on a City Board?	Y
	<b>Served Prior:</b> Mayor Josh Rydell 2022	
All	Have you graduated from the City `s Citizen Academy?	Y
All	Will you be away from the City for extended periods of time?	N
Planning and Zoning	Do you have experience in Architecture, Construction, Engineering, Environmental Science, Land Use, Land Development, Landscape Architecture, Law, Real Estate, Sustainability, or Urban Planning?	Y
Planning and Zoning	Do you demonstrate or possess a strong and sincere commitment, or possess an outstanding reputation, for civic activity and interest, integrity, and responsibility?	Y

**Colleen LaPlant**  
**6153 N.W. 45<sup>th</sup> Avenue**  
**Coconut Creek, FL 33073**  
**(954) 427-5820(h)**  
**(954) 675-4104(p)**

February 29, 2024

City of Coconut Creek  
Office of the City Clerk  
Att: Joseph J. Kavanagh, City Clerk  
4800 West Copans Road  
Coconut Creek, FL 33063

**Re:    *Application for City Board – Planning & Zoning***

Dear Mr. Kavanagh:

As an educated, active member of our beautiful City, I am pleased to attach my Application for the Planning & Zoning Board, together with my resume.

I have had the privilege of serving on the City's Planning & Zoning Board for the 2023-24 term and also previous years. I am proud to mention I have never missed one meeting during the 2023-24 term, nor have I ever been late. I work carefully to continue the City's commitment to smart growth. I am a Government Practice Group Administrator, whose professional experience with governmental law enables me to understand the legal terms and processes relating to land use, planning and zoning. As the Downtown area is coming to fruition I feel with my knowledge, understanding and qualifications of this important project I am a true asset to the Board.

Most importantly, I am a long time Coconut Creek resident who sincerely cares about our entire community and is willing to dedicate my time to the City. I appreciate the consideration of my Application and the opportunity to serve the City in the requested Board position.

I would appreciate if you would please pass along my Application and resume to the appropriate person(s).

Sincerely,



Colleen LaPlant

*Colleen LaPlant*  
6153 N.W. 45<sup>th</sup> Avenue, Coconut Creek, FL 33073  
(954) 675-4104(p); [claplant@beckerlawyers.com](mailto:claplant@beckerlawyers.com)

**Profile:**

Over 45 years of experience as Executive Administrator in both Legal and Government fields. Extensive background in Microsoft Office products including Word, Excel, and Outlook plus experience with document management programs such as IManage and Filesite, and daily use of CRM databases. Highly motivated, devoted professional with excellent organizational and interpersonal skills, with the ability to prioritize projects and ensure deadlines are met.

**Employment History**

**May 1986 –Present - Becker & Poliakoff, P.A.**

**Government Practice Group Administrator/Executive Assistant/Government Law & Lobbying Practice Group(present)**

- Supervise practice group administrative staff, which entails overseeing the practice group tasks, including but not limited, to local and State lobbyist registrations, compensation reports, and RFP responses.
- Support 4 busy lawyers/lobbyists, which entails many types of working, including land use, procurements at both the local and State level.
- Interaction with City, County, State, Federal Government officials on a daily basis.
- Strong communication skills with clients.
- Involved with planning, organizing events for elected officials.
- Maintain database and coordinate events with Marketing Department.

**Firmwide Trainer (approximately 4 years)**

- Trained all new employees, including attorneys on computer software, as well as accounting program.
- Trained secretarial staff on office procedures.
- Traveled to 14 offices.
- Created new forms for the Firm, which automated internal procedures saving the Firm both time and money.

**Firmwide Floater (approximately 4 years)**

- Serve as Legal Assistant for wide range of practice areas and departments including Litigation, Real Estate, Association, Government, Corporate and Accounting.

**Education: Franklin D. Roosevelt High School; Hyde Park, New York**

**Community Leadership & Activities**

- Present – Vice Chair of the City of Coconut Creek Planning & Zoning
- Present - Chair of the Broward Housing Finance Authority Board
- Present – Member of the MPO Committee for the Broward Regional Comprehensive Safety Action Plan (BSAP).
- Present - Member of the Women’s Club of Coconut Creek
- Past Board Member - Coconut Creek Vision 20/20
- Past Board Member of the City of Coconut Creek Education Advisory Board
- Past Board Member - SBBC Parent Community Involvement Committee
- Past Board Member - Broward County’s Animal Care Advisory Committee Board
- Past Board Member - City of Coconut Creek Environmental Advisory Board
- Past Board Member - Brookwood Florida
- Volunteer for Women in Distress, Boys & Girls Club, City of Coconut Creek
- Attended First Citizens’ Academy in Coconut Creek

# Planning and Zoning

## APPLICANT INFORMATION

Applicant Name:	<b>Jeffrey D Light</b>
Address:	4402 Martinique Ct J4 Coconut Creek 33066
District:	<b>B</b>
Phone Number:	6094574554
Email Address:	jeff17.light@gmail.com
Applied Date:	2/19/2024 1:54:32 PM
Boards Selected:	Planning and Zoning

BOARD NAME	QUESTION	ANSWER
All	Are you at least 18 years of age and a full-time resident of Coconut Creek?	Y
	<b>How long have you been a full-time resident of Coconut Creek? (Years and/or months):</b> 7 years	
All	Are you at least 18 years of age and a business owner located within the City with a business tax receipt issued by the City for operation at the location?	N
All	Are you a registered voter (elector) in Broward County?	Y
All	Do you hold a public office?	N
All	Are you employed by the City of Coconut Creek?	N
All	Are you a member of a current City Board?	Y
	<b>Currently Serving:</b> Planning and Zoning J. Railey	
All	Have you ever served on a City Board?	Y
	<b>Served Prior:</b> J. Railey 2023	
All	Have you graduated from the City`s Citizen Academy?	Y
All	Will you be away from the City for extended periods of time?	N
Planning and Zoning	Do you have experience in Architecture, Construction, Engineering, Environmental Science, Land Use, Land Development, Landscape Architecture, Law, Real Estate, Sustainability, or Urban Planning?	Y
Planning and Zoning	Do you demonstrate or possess a strong and sincere commitment, or possess an outstanding reputation, for civic activity and interest, integrity, and responsibility?	Y

Jeffrey D.Light  
4402 Martinique Ct. J-4  
Coconut Creek, FL 33066  
[Jeff17.light@gmail.com](mailto:Jeff17.light@gmail.com)  
609-457-4554

Education  
Rutgers University  
New Brunswick,NJ  
A.B. With honors 1969  
Phi Beta Kappa

Georgetown University Law Center  
Washington,DC  
Juris Doctor 1973

Licenses  
Admitted to practice law:  
New Jersey state courts, New Jersey federal courts, US 3rd Circuit Court of Appeals, US Supreme Court

Employment  
1973-1978 NJ Department of Environmental Protection  
1978-1981 Assistant Counsel to Brendan T. Byrne, Governor of New Jersey  
1981-2011 Private law practice primarily involving commercial transactions and litigation including, among other things, land use and real estate matters, representation of municipal governments and representation of clients before municipal planning and zoning boards and State agencies.  
2011-2017 New Jersey Superior Court Judge responsible primarily for family and non-jury civil matters.  
2017- present Retired

Civic involvement

Past-President of 5 different civic organizations:  
Atlantic County Bar Association  
Habitat for Humanity of Atlantic County  
Northfield-Linwood Kiwanis  
Congregation Beth Israel, Northfield, NJ  
Community Mediation Services

Congregation Kol Tikvah, Parkland- Board of Trustees 2019-2021

Chair, Congregation Kol Tikvah Bylaws Committee

LifeNet4Families- volunteer at mobile food pantry

Chair, Wynmoor Community Council Bylaws Committee

Member, Wynmoor Community Council Budget and Finance Committee

Member, Coconut Creek Planning and Zoning Board 2023-present

# Planning and Zoning

## APPLICANT INFORMATION

Applicant Name:	<b>Benjamin Nazario</b>
Address:	2505 ANTIGUA TER F1 Coconut Creek 33066
District:	<b>B</b>
Phone Number:	9545323156
Alt Phone Number:	9545921856
Email Address:	benazario@gmail.com
Applied Date:	4/1/2024 12:07:27 PM
Boards Selected:	Parks and Recreation Advisory Planning and Zoning

BOARD NAME	QUESTION	ANSWER
All	Are you at least 18 years of age and a full-time resident of Coconut Creek?	Y
	<b>How long have you been a full-time resident of Coconut Creek? (Years and/or months):</b> 18 yrs.	
All	Are you at least 18 years of age and a business owner located within the City with a business tax receipt issued by the City for operation at the location?	N
	<b>How long have you been a business owner in Coconut Creek? (Years and/or months):</b> NA	
All	Are you a registered voter (elector) in Broward County?	Y
All	Do you hold a public office?	N
All	Are you employed by the City of Coconut Creek?	N
All	Are you a member of a current City Board?	Y
	<b>Currently Serving:</b> Parks and Recreation Advisory Railey	
All	Have you ever served on a City Board?	Y
	<b>Served Prior:</b> Belvedere, Railey 3 yrs.	
All	Have you graduated from the City`s Citizen Academy?	Y
All	Will you be away from the City for extended periods of time?	N
Parks and Recreation Advisory	Are you currently or have you engaged in a community athletic league, a community center recreation program, a park program, or in any of the Parks and Recreation`s special events, volunteer activities, or fitness membership?	Y
Parks and Recreation Advisory	Do you have an expressed interest in recreation, athletics, fitness, parks and special events with an articulated understanding of the value of the activity?	Y
Parks and Recreation Advisory	Do you have experience in: Fitness, Health, Athletics, Recreation, Parks, Special Event Planning, Landscape Architecture, Biology, Climate Change, Education, Engineering, Environmental Science, Forestry, Gardening, Geology, Horticulture, Sustainability, or Urban Planning?	Y
Planning and Zoning	Do you have experience in Architecture, Construction, Engineering, Environmental Science, Land Use, Land Development, Landscape Architecture, Law, Real Estate, Sustainability, or Urban Planning?	Y
Planning and Zoning  Parks and Recreation Advisory	Do you demonstrate or possess a strong and sincere commitment, or possess an outstanding reputation, for civic activity and interest, integrity, and responsibility?	Y

# RESUME

BENJAMIN I. NAZARIO

2505 Antigua Terrace, F-1

Telephone Number: (954) 532-3156

Coconut Creek, FL 33066

Objective: As a retired engineer, I seek to serve my community where possible. Recent member of the Coconut Creek Parks & Recreation Advisory Board [2023-24]. Presently a member of American Legion Post 142, Pompano Beach, and a Volunteer with AARP Livable & Age Friendly Community Advocacy Team and my Church.

## Work Experience:

### **Benjamin I. Nazario, Registered Engineer — U. S. Virgin Islands** **2003 - 2006**

Self-employed performing Construction and Project Management, Construction Site Inspection and Surveys, and Engineering Surveys on contract basis in the V. I. as available.

### **Virgin Islands Housing Authority (VIHA), St. Croix, USVI** **1995 - 2002**

#### Director of Modernization

Responsible for the administration and management of the Department of Modernization, St. Croix district. Supervised two (2) Project Managers, four (4) Inspectors, and one (1) Secretary monitoring new construction, demolition, and renovation projects in public housing communities. Administered and monitored Hurricane damage repairs and reconstruction of a 400-unit public housing community by FEMA & U. S. Army Corps of Engineers. Coordinated the inspection and repairs for Hurricane Marilyn and other natural hazard mitigation for VIHA on St. Croix. Interacted with and initiated reports for the U. S. Department of Housing and Urban Development (HUD) on VIHA activities on St. Croix district; and initiated Community Development Block Grant (CDBG) applications for hazard mitigation and renovation projects. Monitored contractor compliance with abatement of hazardous materials, both lead-based paint (LBP) and asbestos abatement.

### **Government of the U. S. Virgin Islands**

Department of Planning & Natural Resources

1990-1995

#### Director, Division of Environmental Protection

Responsible for the administration and management of the Division of Environmental Protection. The Division administered seven (7) federally funded environmental program grants totaling over \$1.5 million dollars, supervised administrative and technical staff of over twenty (20) employees, coordinated the Territory's response with the U. S. Environmental Protection Agency (USEPA), oversaw the issuance of environmental permits and the enforcement of the environmental statutes. Coordinated hazards response with the Virgin Islands Territorial Emergency Management Agency (VITEMA).

### **Department of Conservation & Cultural Affairs**

1984-1990

#### Director, Division of Coastal Zone Management

Responsible for the administration and management of the U. S. Virgin Islands Coastal Zone Management program. The Division reviews all applications for subdivisions, earth change permits, and development in the Territory's Tier I Zone (coastal waters), issues' permits, and leases for the use and occupancy of the trust lands and other submerged filled lands.

## RESUME

Benjamin I. Nazario

Page 2

### **Worldwide Protein VI Inc. St. Croix, VI**

**1982-1984**

#### Project Engineer

Responsible charge for the revamp of a mariculture and Ocean Thermal Current (OTC) technology facility on St. Croix, and the construction of a mariculture facility for shrimp and fish on the island of Long Island, Bahamas for the Worldwide. Protein Bahamas Ltd.

### **Hess Oil Virgin Islands Corp. (HOVIC), St. Croix**

**1969 -1982**

#### Construction Project Superintendent

Responsible for civil construction performed at the refinery by a 200-man contractual labor force under the company's supervision and several contract projects. Project Engineer on \$23 million, 52 acre, St. Croix "Limetree Bay Container Port" project from design phase through construction until project was turned over to the USVI Government.

#### Senior Project Engineer

Responsible for the layout of all construction projects, contractual construction of piping and supporting structures, building foundations, soil exploration, earthwork, marine and docking facilities, pile structures and cofferdams, roads, and property surveys.

### **Government of the U. S. Virgin Islands**

**Department of Public Works, St. Croix**

**1967 -1969**

#### Public Works Project Supervisor

Resident inspector at a 316-house units Residential Housing Project constructed for the V. I. Urban Renewal and Development Agency.

### **Education:**

Graduated from the New York City Community College, Brooklyn, New York with an Associate Degree in Applied Science, Major in Mechanical Technology. Attended Hunter College in New York City and the University of the Virgin Islands, St. Croix Campus.

### **Military Service:**

**1954 -1967**

Served thirteen (13) years in the New York Air National Guard {NYANG}, a reserve component of the U. S. Air Force. Participated in active duty airlifting cargo flights to Vietnam and other military destinations with the U. S. Air Force as a Panel Flight Engineer on C-97G aircraft. Attained the rank of Master Sergeant (E-7) and received an Honorable Discharge.

### **Professional License:**

Registered Engineer License No. 212E, U. S. Virgin Islands

# Planning and Zoning

## APPLICANT INFORMATION

Applicant Name:	<b>Himanshu Parikh</b>
Address:	5801 NW 37 AVE Coconut Creek 33073
District:	<b>C</b>
Phone Number:	5612138951
Email Address:	hccparikh@yahoo.com
Applied Date:	3/25/2024 8:36:04 AM
Boards Selected:	Parks and Recreation Advisory Planning and Zoning

BOARD NAME	QUESTION	ANSWER
All	Are you at least 18 years of age and a full-time resident of Coconut Creek?	Y
	<b>How long have you been a full-time resident of Coconut Creek? (Years and/or months):</b> 33 Years	
All	Are you at least 18 years of age and a business owner located within the City with a business tax receipt issued by the City for operation at the location?	N
All	Are you a registered voter (elector) in Broward County?	Y
All	Do you hold a public office?	N
All	Are you employed by the City of Coconut Creek?	N
All	Are you a member of a current City Board?	N
All	Have you ever served on a City Board?	N
All	Have you graduated from the City`s Citizen Academy?	N
All	Will you be away from the City for extended periods of time?	N
Parks and Recreation Advisory	Are you currently or have you engaged in a community athletic league, a community center recreation program, a park program, or in any of the Parks and Recreation`s special events, volunteer activities, or fitness membership?	N
Parks and Recreation Advisory	Do you have an expressed interest in recreation, athletics, fitness, parks and special events with an articulated understanding of the value of the activity?	Y
Parks and Recreation Advisory	Do you have experience in: Fitness, Health, Athletics, Recreation, Parks, Special Event Planning, Landscape Architecture, Biology, Climate Change, Education, Engineering, Environmental Science, Forestry, Gardening, Geology, Horticulture, Sustainability, or Urban Planning?	Y
Planning and Zoning	Do you have experience in Architecture, Construction, Engineering, Environmental Science, Land Use, Land Development, Landscape Architecture, Law, Real Estate, Sustainability, or Urban Planning?	Y
Planning and Zoning  Parks and Recreation Advisory	Do you demonstrate or possess a strong and sincere commitment, or possess an outstanding reputation, for civic activity and interest, integrity, and responsibility?	Y

# HIMANSHU PARIKH

Coconut Creek, Florida | 561.213.8951 | hcparikh@yahoo.com | <https://www.linkedin.com/in/himanshu-parikh-75023b13>

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## SUMMARY

An innovative, results-driven, and adaptable senior engineering manager, with in-depth experience in testing and troubleshooting, implementations and installations, process improvement, strategic planning, budgeting, forecasting, design and development, and end-user support. Builds top-performing and collaborative teams that deliver seamless and highly efficient workflow processes. Drives forward-thinking and strategic solutions to overcome challenges and obstacles. A broad-minded leader, who empowers an organization to achieve its goals and enhance business growth.

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## CORE COMPETENCIES

Embedded Systems and Software | Training and Mentoring | Client and Vendor Relations | Contract Management  
Debugging | Project Management | Schedule Management | Budgeting | Presentations

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## KEY ACCOMPLISHMENTS

- Led implementation of IoT solutions in various Welbilt equipment, using Amazon AWS IoT and customer-specific web services.
- Provided Wi-Fi, wired Ethernet, managed cellular connectivity, and implemented MQTT protocol. Managed project schedule, budget, and customer interaction. Oversaw customer-specific IoT requirements for connectivity to third-party cloud (MS Azure) and equipment to Microsoft and Avnet Guardian Module.
- Launched most advanced, innovative, and stable ATCA DSP (TI and Freescale) and Cavium OCTEON-based media and packet processing blades that were first to market.
- Served as focal point of Tier 1, 2, and 3 telecommunications equipment manufacturers (NSN and Tellabs) in integrating applications on RadiSys platforms, which helped retain the customers.
- Directed effort to evaluate and recommend software off-shore supplier (Mindtree and HCL), resulting in a stable sustaining group. Managed design center closures without affecting customers.
- Recognized by company's executive staff as a thought leader, innovator, and change agent.

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## EXPERIENCE

WELBILT INC. (MANITOWOC FOOD SERVICE CORPORATION), New Port Richey, Florida

**Senior Engineering Manager, Staff Engineer - Embedded Systems Project Manager, 2013-2022**

- Led software system projects for products that were deployed globally.
- Assisted with debugging and fixing software system issues.
- Managed project budget and scheduled daily meetings with stakeholders.
- Created requirements document based on customer interaction.
- Oversaw embedded systems project and provided technical guidance.
- Aided with connecting Welbilt products to Cloud as IoT.

CONMED CORPORATION, Largo, Florida

**Software Development Manager Consultant, 2012-2013**

- Assisted with launch of limited release version of ConMed D4000 medical device product for arthroscopy and endoscopic surgical procedures.
- Performed detailed code reviews, identified, and helped resolve critical issues.
- Streamlined software development process.

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## ADDITIONAL EXPERIENCE

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RADISYS CORPORATION, Boca Raton, Florida, **Senior Software Development Manager and Senior Professional Services Consultant**, 1999-2011. Supervised team of software engineers focused in area of telecommunications platforms. Created embedded software for ATCA blades that utilized Broadcom Ethernet switches, DSPs from Freescale and TI, Freescale PowerPC processors, and Cavium OCTEON MIPS-based network processors. Focused in areas of Linux BSP, network protocol stacks data, control, and management plane software. Managed projects throughout life cycle (architecture, design, specifications, code, verification, and sustaining) and customer relationships. Worked with cross-site engineering groups, marketing, sales, and CTO office in defining road maps.

IBM CORPORATION AND PRODIGY SERVICES COMPANY, Boca Raton, Florida, **Senior Software Engineer**, 1997-1999. Played key role on ARTIC team. Led architecture, specification, and design and test effort for Wide Area Network Drivers, based on T1 and E1 and Serial Mezzanine cards. Set technical directions for the group, performed customer presentations, attended trade shows, and provided input to management team. Developed code for SS7 MTP-2 signaling level and ATM AAL-5 layer, and helped debug and optimize ATM layer code. Created HDLC framing code, based on TI-C6X DSP.

IBM CORPORATION AND PRODIGY SERVICES COMPANY, Boca Raton, Florida, **Advisory Programmer**, 1991-1996. Led development projects, defined requirements, developed test plans, coded and debugged, and maintained and generated documentation for software. Worked with customers to resolve field problems and provided maintenance support for software developed by other members of group. Developed OS/2 Physical Device Driver for IBM WaveRunner, which used IDC to interface with ANDIS and Mwave manager device drivers, and provided IOCTL application interface. Oversaw design effort for IBM 7845 and ISDN NT1 with built-in POTS support for telephony functions. Managed LAP-D, Q.931 and Q.932 layers, and operating system.

IBM CORPORATION AND PRODIGY SERVICES COMPANY, Boca Raton, Florida, **Staff Programmer**, 1989-1991. Played key role as member of small team, which provided various communications subsystems for hub requirements. Developed protocols (Layer 4 and up) on IBM Portmaster Adapter. Help launch Prodigy Services, which is predecessor of Internet of what we know today.

VERIFONE, INC., Fort Lauderdale, Florida, **Senior Software Engineer**, 1984-1989. Developed point-of-sale operating system and various one-person projects resulting in substantial revenue-generating products. Created DES Encryption Software in Intel 8031 and Zilog Z-80 assembly languages and obtained NBS certification by passing Monte Carlo test.

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## EDUCATION

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UNIVERSITY OF MIAMI, Miami, Florida, **M.S., Electrical Engineering**

GUJARAT UNIVERSITY, India, **B.E., Electronics and Communications Engineering**

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## TECHNICAL SKILLS

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**Network Protocols:** Ethernet (10GbE), TCP and IP Protocols, SS7, ATM AAL-5, LAP-D, ISDN Q.931, Q.932 for Basic and Primary Rate, SNMP, SDLC, NDIS, Frame Relay, BiSynch, Asynch and Point-of-Sale Protocols

**Languages and Processors:** C, Intel IXP, TI-C6x DSP, Power-PC, i960, 80x86, 8031, IBM DSP, 68000, Z80

**Operating Systems:** Windows, Linux, UNIX Streams, OS/2, DOS, and IBM Proprietary

**Other:** C Language, MQTT, Dual-Band Wi-Fi (PSK or Enterprise), ClearQuest, Bugzilla

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## PATENTS/PUBLICATIONS/AWARDS

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Welbit CEO Awards for Innovation and Talent, 2017

RadiSys President's Award for Excellence, 2009 and 2004

Several U.S. Patents for Performing Intelligent Network Services with ISDN Network Terminator Located on Subscriber's Premises, 1994-2000

Co-Author, "Microprocessor Interfacing and Communications, Using the Intel SDK-85," Reston Publishing Co./Prentice Hall, Englewood Cliffs, New Jersey