



The Professional Choice in
Lawn Maintenance & Landscaping

City of Coconut Creek
4800 W. Copans Road
Coconut Creek, FL 33063

June 15th 2022

LANDSCAPE MAINTENANCE SERVICES
RFP NO. 09-04-19-09

Potter's Professional Lawn Care LLC thanks the **City of Coconut Creek** for their business during the last three years. Due to highly unusual and significant industry increases in operating costs and products necessary for our operations; we respectfully request a cost adjustment in our contract price.

Exhibit A lists relevant increases from the All Urban Consumers Price Index (CPI-U) (All Items), as published by the Bureau of Labor Statistics, U.S. Department of Labor Consumer Price Index.

In addition to the CPI increases we have given the cost increase amount considerable thought and analysis to propose a mutually beneficial proposition.

We propose the following which we believe is mutually beneficial for both parties.

A commitment from the City to extend the current term to include the two-year extension years (a contract end date of October 2025) with a cost increase of ten percent (10%) structured as follows:

- An increase of five percent (5%) now until the end of the initial term (October 2023)
- An additional increase of three percent (3%) at the start of the first extension year (November 2023-October 2024)
- An additional increase of two percent (2%) at the start of the second extension year (November 2024 – October 2025)

It is our goal to provide services to the City for many years to come and to continue to offer quality service at very fair and competitive pricing long term.

I thank you in advance for your consideration

Kindest Regards

Nina S. Potter
President
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APPENDIX A

Sources:

- Table 1. Consumer Price Index for All Urban Consumers (CPI-U): U.S. city average, by expenditure category, May 2022
- Table 7. Consumer Price Index for All Urban Consumers (CPI-U): U.S. city average, by expenditure category, May 2019, 12-month analysis table
- Table 7. Consumer Price Index for All Urban Consumers (CPI-U): U.S. city average, by expenditure category, May 2022, 12-month analysis table

Expenditure Category	Relative Importance Apr. 2022	Unadjusted indexes			Unadjusted percent change May 2018-May 2019	Unadjusted percent change May 2021-May 2022	Largest (L) or Smallest (S) unadjusted change since:
		May 2019	May 2021	May 2022			
All items	100	256.092	269.195	292.296	1.8	8.6	
Energy	8.255	225.773	235.339	316.761	-0.5	34.6	
Fuel oil(1)	0.165	289.711	272.99	564.147	-0.8	106.7	L-EVER
Motor fuel	4.619	255.584	264.135	393.95	-2.0	49.1	
Gasoline (all types)	4.519	254.551	263.17	391.262	-0.2	48.7	
Other motor fuels(4)	0.100				-1.0	73.4	L-EVER
New vehicles	4.031	147.659	152.143	171.35	0.9	12.6	
Used cars and trucks	3.992	138.888	179.532	208.373	0.3	16.1	
Motor vehicle maintenance and repair(1)	1.022	294.586	314.164	333.258	4.2	6.1	
Motor vehicle insurance	2.397	568.301	569.01	594.437	0.7	4.5	
Tools, hardware, outdoor equipment and supplies(2)	0.931				0.9	11	
Tools, hardware and supplies(1)(2)	0.244				1.5	10.8	L-EVER
Outdoor equipment and supplies(2)	0.462				0.4	11.1	
Motor vehicle parts and equipment	0.426				1.9	15.3	L-EVER
Motor vehicle repair(4)	0.365				2.2	6.9	

Footnotes

- (1) Not seasonally adjusted.
- (2) Indexes on a December 1982=100 base.
- (3) Indexes on a December 1996=100 base.

Table 2. Producer price index percentage changes for selected commodity groupings by Final Demand and Intermediate Demand category, seasonally adjusted

Grouping	Unadjusted 12-month percent change May-21 to May-22	Unadjusted 12-month percent change May-18 to May-19
Construction sand, gravel, and crushed stone	8.6	-0.1
Lawn, garden, and farm equipment and supplies retailing	20.7	0.3
Agricultural machinery and equipment	18.5	-0.3
Construction machinery and equipment	11.5	0.1

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Year	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	HALF1	HALF2
2015	-0.1	0.0	-0.1	-0.2	0.0	0.1	0.2	0.2	0.0	0.2	0.5	0.7	-0.1	0.3
2016	1.4	1.0	0.9	1.1	1.0	1.0	0.8	1.1	1.5	1.6	1.7	2.1	1.1	1.5
2017	2.5	2.7	2.4	2.2	1.9	1.6	1.7	1.9	2.2	2.0	2.2	2.1	2.2	2.0
2018	2.1	2.2	2.4	2.5	2.8	2.9	2.9	2.7	2.3	2.5	2.2	1.9	2.5	2.4
2019	1.6	1.5	1.9	2.0	1.8	1.6	1.8	1.7	1.7	1.8	2.1	2.3	1.7	1.9
2020	2.5	2.3	1.5	0.3	0.1	0.6	1.0	1.3	1.4	1.2	1.2	1.4	1.2	1.2
2021	1.4	1.7	2.6	4.2	5.0	5.4	5.4	5.3	5.4	6.2	6.8	7.0	3.4	6.0
2022	7.5	7.9	8.5	8.3	8.6									

*Gas fuel -
Materials -
Equipment / R/M - (Fleet)*

12 Month Unadjusted Inflation

- Total 8.60%
- Gas 48.70%
- New Vehicles 12.60%
- Used Vehicles 16.10%

45,885.33 paid monthly consists of.
 43,352.00 monthly
 16,000 dog park Annually
 14,400 F.S.# 113 annually.

45,885.33

Copies sent 8/2/22,
 If approved now monthly will be \$ 22,94.27
 equally 48,179.60
 Annually \$ 578,155.20

CITY OF COCONUT CREEK
 LANDSCAPE MAINTENANCE SERVICES
 RFP NO. 09-04-19-09
 AMENDMENT NO. 2
 EXHIBIT "A-2" SCHEDULE OF PROPOSAL PRICES

POTTER'S LAWN & LANDSCAPING (POTTER'S PROFESSIONAL LAWN CARE, INC)

PRIMARY AWARD - FACILITIES & PARKS	UOM	UNIT	%5 Increase
1.Landscape Maintenance Facilities & Parks	Per Month	\$ 43,352.00	\$ 45,519.60
2.Landscape Maintenance Facilities & Parks	Annual	\$ 520,224.00	\$ 546,235.20
3.Windmill Dog Parks - total of two (2) parks.	Each	\$ 500.00	\$ 525.00
4.Windmill Dog Parks - total of two (2) parks	Annual	\$ 16,000.00	\$ 16,800.00
5. Temporary Fire Station # 113 - (2) visits per calendar month	Per Month	\$ 1,200.00	\$ 1,260.00
SECONDARY AWARD - MEDIANS			
5.Landscape Maintenance: Medians	Per Month	\$ 32,671.00	\$ 34,304.55
6.Landscape Maintenance: Medians	Annual	\$ 392,052.00	\$ 411,654.60
7.Maintenance of 441 Median South of Sawgrass - When completed	Per Month	\$ 150.00	\$ 157.50
8.Maintenance of 441 Median South of Sawgrass - when completed	Annual	\$ 1,800.00	\$ 1,890.00
9.ADDITIONAL SERVICE AS NEEDED			
9.1.Sod Installation (St. Augustine)	Sq. Ft.	\$ 0.75	\$ 0.79
9.2.Sod Installation (Bahia)	Sq. Ft.	\$ 0.75	\$ 0.79
9.3.Additional Mowing including blowing, edging, weed whacking, etc.	Per acre	\$ 120.00	\$ 126.00
9.4.Tree Removal (up to 15' height)	Per tree	\$ 125.00	\$ 131.25
9.5.Tree Removal (> 15'to 30' height)	Per tree	\$ 425.00	\$ 446.25
9.6.Tree Removal (> 30' height)	Per tree	\$ 925.00	\$ 971.25
9.7.Tree Trimming / Shaping: Shade Trees - Canopy spread up to 10 ft.	Per tree	\$ 25.00	\$ 26.25
9.8.Tree Trimming / Shaping: Shade Trees - Canopy spread > 10 ft. to 25 ft.	Per tree	\$ 85.00	\$ 89.25
9.9.Tree Trimming / Shaping: Shade Trees - Canopy spread > 25 ft.	Per tree	\$ 150.00	\$ 157.50
9.10.Re-stand Trees	Per tree	\$ 175.00	\$ 183.75
9.11.Additional Fertilization	Sq. Ft.	\$ 0.00	\$ 0.00
9.12.Additional Pest Control	Sq. Ft.	\$ 0.00	\$ 0.00
9.13.Additional Mulch - Installed	Cu. Yd.	\$ 60.00	\$ 63.00

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9.14.Storm Debris Removal - includes hauling disposal	Cu. Yd.	\$	35.00	\$	36.75
9.15.Hedging	Linear Ft.	\$	0.30	\$	0.32
9.16.Plant Installation - three (3) crew members	Hour	\$	90.00	\$	94.50
9.17.Weed Spraying	Hour	\$	35.00	\$	36.75
9.18.Irrigation Maintenance Technician	Hour	\$	65.00	\$	68.25

Amendment 1 10/2021 Added Fire Station 113 & Added Add'l Statutes
 Amendment 2 08/2022 *5% Increase through 10/31/2023