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CITY OF COCONUT CREEK

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CITY CLERK DEPARTMENT

OFFICE OF THE CITY CLERK
4800 WEST COPANS ROAD
COCONUT CREEK, FLORIDA 33063

2019 APPLICATION FOR CITY BOARDS

The information requested below is for consideration of appointment to a City Board. Please complete and return this form to the City Clerk, along with a brief resume of your education and experience by or before Thursday, April 11, 2019.

PLEASE NOTE: Florida has a very broad public records law. Documents relating to city business are public records and are available to the public and media upon request. Your information provided within this application may therefore be subject to public disclosure.

Last Name: MADIGAN First Name: MICHAEL M.I.: P

Home Address: 4947 Pelican Manor Coconut Creek, FL 33073

Phone #: 201.205.6975 Alt. #: 954.918.4993 E-mail: MrMichaelMadigan@gmail.com

PLEASE CHECK THE FOLLOWING BOARD(S) ON WHICH YOU ARE INTERESTED IN SERVING (A brief description of each board can be found by clicking on the following link: [City Boards-Committees](#))

- *CIVIL SERVICE BOARD COMMUNITY OUTREACH ADVISORY BOARD (New)
- EDUCATION ADVISORY BOARD (New) ENVIRONMENTAL ADVISORY BOARD
- PARKS & RECREATION ADVISORY BOARD *PLANNING & ZONING BOARD
- PUBLIC SAFETY ADVISORY BOARD (New)
- *AFFORDABLE HOUSING ADVISORY COMMITTEE (AHAC) (Pursuant to Section 420.9076 Fla.Stat., in addition to a representative from the City's Planning & Zoning Board, the AHAC must consist of representatives who are actively engaged in at least six of the categories below. If you are applying to serve on the AHAC, please check-off the category below for which you qualify)

- Residential home building industry in connection with affordable housing
- Banking or mortgage banking industry in connection with affordable housing
- Home building in connection with affordable housing
- Advocate for low-income persons in connection with affordable housing

(list is continued on next page)

- For-profit provider of affordable housing
- Not-for-profit provider of affordable housing
- Real estate professional in connection with affordable housing
- Resident of Coconut Creek
- Business owner within Coconut Creek
- Essential services personnel, as defined in the local housing assistance plan

PLEASE MARK YES OR NO FOR EACH OF THE FOLLOWING QUESTIONS:

Are you a resident of Coconut Creek?	Yes <u> X </u>	No <u> </u>
Are you a registered voter (elector) in Broward County?	Yes <u> X </u>	No <u> </u>
Do you hold a public office?	Yes <u> </u>	No <u> X </u>
Are you employed by the City?	Yes <u> </u>	No <u> X </u>
Are you a member of a City Board?	Yes <u> </u>	No <u> X </u>
Have you ever served on a City Board?	Yes <u> X </u>	No <u> </u>
Are you away from the City for extended periods of time?	Yes <u> </u>	No <u> X </u>
Would you serve on a Board other than the one(s) selected?	Yes <u> X </u>	No <u> </u>
Have you graduated from the City's Citizen Academy?	Yes <u> </u>	No <u> X </u>

SIGNATURE: 

Date: 03/28/2019

* Denotes that a Financial Disclosure Form is required upon appointment to the Board.

MICHAEL MADIGAN

4947 Pelican Manor Coconut Creek, FL 33073
201.205.6975
MrMichaelMadigan@gmail.com

November 2016 – Present **MDMG International, LLC** Coconut Creek, FL
President

- Technology Design Build Consultant
- Technology Program and Project Management
- Technology Solution Architect

December 2014 – Present **Coranet Corp** Fort Lauderdale, FL
Account Executive

- South Florida Regional Manager of technology integration practice
- Business Development, Solution Architecture, Project Management of technology infrastructure projects.
- Program design for large scale global technology upgrades, refreshers and maintenance

May 2014 – December 2014 **Client First Settlement Funding** Boca Raton, FL
Account Executive

- Business to consumer prospecting in the structured settlement industry
- Create, design, execute personal financial solutions for individuals and families
- Intense sales activities via cold calling, presentation, negotiation, closing and follow through.

August 2012 – May 2014 **PTS Consulting Inc.** New York, NY
Regional Head of Managed Services for the Americas

- Established Managed Services Practice for the Americas encompassing New York, Miami, Boston, San Jose, Toronto
- Global collaboration with Europe and Asia for Managed Services and other integration and professional services projects including establishing a follow the sun support model and international clientele.
- Established Procurement Services in the Americas including partnerships with 12+ technology vendors (Cisco, Microsoft, HP, Checkpoint, Fortinet, VMWare, Citrix, Oracle, IBM, Dell etc)
- Solution Architect for managed services, integration services, migration services,
- consulting services, short term/long term professional services engagements based on
- SDLC, ALM, ITSM
- Established Design/Build Approach for office and data center build outs.
- Hunted for new business through personal promotion, marketing, networking, cold calling, vendor relationships, architects, prime brokers and various methods
- Build and maintain key relationships with decision makers in Fortune 500 firms and down through the SMB marketplace. This included penetration, presentation and account management of the CXO suite along with their gatekeepers and influencers.
- Established key partnerships with Data Center Vendors, architects, owner's reps,
- manufacturers, other solution providers
- Solution designer in cloud space. Private, Public and Hybrid clouds. Closing deals over
- Rackspace, AWS, DataPipe, Dataprise.
- Responded to and won RFPs around managed support, technology upgrades/refreshes.
- Broadened my skills to encompass Data Center lifecycle, Support Lifecycle, Project Management Lifecycle.
- Designed, implemented and supported clients with new workflows inclusive of CRM and ERP rollouts i.e. Epicor, Dynamics, Descartes, PeopleSoft, Sage, Salesforce, ServiceNow, AutoTask, Connectwise
- Specializing in the user experience via VDI, Saas, ITSM design, implementation and support
- Selected as Executive Committee Member reporting to the board. 1 of 9 people globally of 400+ employees.

MICHAEL MADIGAN

October 2008 – August 2012 **Chelsea Technologies, LLC** New York, NY & Ft. Lauderdale, FL

Client Services Director

Directing Business Development, Client Services, Professional Services and Partner Relations

- Established new business through personal promotion, marketing, networking, cold calling, vendor relationships, prime brokers and various methods- Exceed \$1M Quota each year
- Manage Sales Team of five persons
- Manage key accounts to increase recurring business.
- Handle P&L for Business Development
- Serve as a Consulting Chief Technology Officer to SMB clients
- Created and maintained all marketing materials including website, brochures, press releases and event promotions.
- Managed Partner Relations with major technology manufacturers and distributors
 - including leveraging programs and promotions for improved market share and profitability (Microsoft, Cisco, VMWare, Citrix, HP, IBM, Fortinet, EMC, Ingram Micro etc)
- Increased business with great fiscal P&L responsibility
- Launched Business Continuity & Disaster Recovery Practice
- Launched Cloud Computing offering
- Launched Due Diligence & Compliance Practice
- Launched Global Managed Services Offering
- Chairman of Marketing/Public Relations Committee

May 2007 – October 2008 **Exenet, LLC** (Now Alphaserve Technologies) New York, NY
Support Operations Manager

- Completed hands on management of daily logistics and operations of our New York and
 - Boston operation in the Financial, Banking and Legal Industry
- Managed key accounts to increase recurring business.
- Acted as client's outsourced CTO/CIO with advisory and budgetary services
- Handled P&L of Support Group and performed utilization analysis of Commercial Group
- Grew business with great fiscal P&L responsibility

January 2005 – May 2007 **Chelsea Technologies, LLC** New York, NY & Ft Lauderdale, FL
Vice President of Client Services

- Developed new specialized SMB information technology business through networking, telemarketing, trade shows, cold calling, prime brokers as well as partnering with manufacturers and distributors.
- Managed key accounts to increase recurring business.
- Created and maintained all marketing materials including website, brochures, press releases and event promotions.
- Managed Partner Relations with major technology manufacturers and distributors
 - including leveraging programs and promotions for improved market share and profitability.
- Established and maintained a value added reseller program for a unique technology
 - solution.
- Grew business with great fiscal P&L responsibility

2001 – 2004 **DDM Entertainment/Dance Designs Performing Arts** Fair Lawn, NJ
Operations Manager

- Demonstrated strong interpersonal and successful business development skills.
- Account Management of Key Accounts and Venues
- Grew business consistently 15-20% annually through personal promotion, telemarketing and trade shows.
- Created customized client presentations including brochures, website and promotional
 - videos.

MICHAEL MADIGAN

- 2000 - 2001 **Wagner Stott Bear/Hunter Specialists** New York, NY
NYSE Specialists Clerk
- Teamed with Specialists in executing timely trades and documenting transactions.
 - Account Receivable Coordinator for Floor Operations in billing firms accordingly based upon transactions.
 - Hunted prospective firms and established a database system for further sales, marketing projects and overall penetration.

EDUCATION

- 2000 – 2003 **Pace University** New York, NY
Business Administration Major
- Concentration in Management, Finance and Economics.
- 2008 **Cornell University** Ithaca, NY
CPE Program – Executive Leadership
- Concentration in Strategic Thinking, Executive Decision Making, Leading Creativity, Capital Investments

VOLUNTEER POSITIONS

Please Note: May 2014, I relocated from New Jersey to Coconut Creek, Florida to work for one of my clients.

- January 2014 to May 2014 **Wyckoff, New Jersey Township** Wyckoff, NJ
Planning & Zoning Board Member
- January 2012 to December 2013 **Wyckoff, New Jersey Township** Wyckoff, NJ
Design Review Committee (a preliminary review committee prior to applicants going to planning and Zoning.
Chairman, Design Review Committee - Three Year Appointment from 2012 until 2015
- 2012 to May 2014 **Wyckoff, New Jersey Recreation** Wyckoff, NJ
Certified Coach by Rutgers University
Head Coach of U12 Girls Softball

- 2007 – 2014** **American Red Cross of Greater New York** New York, NY
Individual Responder Volunteer
- Mass Care Certified
 - Shelter Operations Certified
 - Disaster Assessment Certification – Pending
 - Siebel Certification & Client Casework Certified
 - Certified in CPR Adult and Infant

ADDITIONAL SKILLS & CERTIFICATIONS

- 2018 to Present **Florida 02-15 Licensed**
- Florida Life Insurance and Annuities License

TECHNOLOGIES

- Proficient in Microsoft Office 2013 – Word, Excel, PPT, Outlook, Visio, Project, OneNote
- Proficient in Dynamics CRM, Salesforce, Timeslips
- Proficient in BMC Remedy, Connectwise CRM, Autotask, ServiceNow, AssetGen, LanSweeper, Quosal
- Proficient in Quickbooks, Epicor

VMWare

- Certified VSP
- Certified VTSP