EXHIBIT "A" NEGOTIATED FEE SCHEDULE

These positions / titles are common throughout the profession. Firms using a different nomenclature for the listed positions, but similar in responsibility, shall use those listed below for the purposes of providing hourly rates.

Position / Title	Hourly Rate
Principal (PE registered)	\$215.00 / per hour
Senior Engineer (PE registered)	\$180.00 / per hour
Land Surveyor (PLS registered)	\$160.00 / per hour
Landscape Architect (State Registered)	\$160.00 / per hour
Project Manager	\$160.00 / per hour
Engineer	\$135.00 / per hour
Environmental Scientist	\$140.00 / per hour
Planner	\$135.00 / per hour
Senior Planner	\$180.00 / per hour
Technician	\$ 95.00 / per hour
Drafter/GIS	\$115.00 / per hour
Field Inspector	\$100.00 / per hour
Staff Assistant	\$ 75.00 / per hour