

City of Coconut Creek InterOffice Memorandum

To: Linda Jeethan, Purchasing and Contracts
Manager

Date: October 5, 2020

From: Jeffery Gary, Fire Marshal 

Subject: Mach Alert Inc. - Single source
vendor

Recommendation:

I recommend Mach Alert, Inc. be used as a single source vendor to install fire station alerting hardware and software in fire station 50, 94, and temporary fire station 113.

Background:

The City of Coral Springs contracted with Mach Alert, Inc. to install fire station alerting in their fire stations and 911 dispatch. The City of Coconut Creek has contracted with the City of Coral Springs to provide fire/EMS 911 dispatch services. The City of Coral Springs installation contract with Mach Alert has expired and they only have a maintenance contract in place now. We will enter into a maintenance agreement similar to what Coral Springs currently has, once the equipment is installed.

In order to provide fire station alerting from Coral Springs to Coconut Creek fire stations, the City of Coconut Creek has to use the contractor Mach Alert for installation of proprietary hardware and software. Mach Alert does not have an available fire station alerting contract, in effect, that we can piggy-back.

The fire station alerting system will meet all NFPA standards for fire department call alerting.

Currently fire station 50 and 94 are alerted over the Broward Regional Dispatch system using different hardware and software. I was able to find additional hardware that will allow the Broward Regional Dispatch system to alert the Coconut Creek Fire stations through the Mach Alert, Inc. system until we transfer to Coral Springs 911 dispatch, per our agreement.

As a price comparison, Keylite, who is the contractor for the BSO Regional Fire Station alerting contract, provided me an initial quote of \$77,467.72 for Station 50, and \$74,267.59 for Station 94 in October 2017. In September, 2019, Keylite provided a quote of \$73,690.21 for temporary Fire station 113. With cost escalation since 2017, we could now exceed \$100,000 just for station 50 with an updated proposal from Keylite.

I do believe this is in the best interest of the city to use Mach Alert to upgrade the fire station alerting hardware and software in Fire stations 50 and 94 and install new hardware in the temporary fire station 113.